



*EASY GUIDES*

# **How to get brand deals with a small following**

# How To Get Brand Deals For Beginners For Small Business Owners

**Jianjun Gao**



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*Small Business Sourcebook*, 2007-12

*Small Business Management* Timothy S. Hatten, 2018-11-29 Now with SAGE Publishing Timothy S Hatten's Small Business Management Creating a Sustainable Competitive Advantage Seventh Edition equips students with the tools they need to navigate the important financial legal marketing managerial and operational decisions to help them create and maintain a sustainable competitive advantage in small business Strong emphasis is placed on application with Experiential Learning Activities and application of technology and social media throughout New cases real world examples and illuminating features spotlight the diverse innovative contributions of small business owners to the economy Whether your students dream of launching a new venture purchasing a franchise managing a lifestyle business or joining the family company they will learn important best practices for competing in the modern business world New to this Edition Experiential Learning Activities provide students with hands-on opportunities to practice their small business management skills Tech in Action boxes highlight how small business owners can leverage technology big data and social media Issues in Small Business boxes prompt critical thinking on current issues Small Business in Action videos showcase stories and interviews from a wide variety of small business owners How To videos provide students with instructions and examples of basic business tasks such as performing a breakeven analysis understanding income statements and forecasting demand

*Entrepreneur*, 1994

**Go Do Deals** Jeremy Harbour, 2020-12-08 Go Do Deals provides entrepreneurs with a practical

method to source and buy companies without having capital and without borrowing lots of money For those who are ready to take the next step on the entrepreneurial ladder and make the shift from customer to shareholder value creation Go Do Deals shows them how to Bypass the brokers and find businesses that are NOT for sale Find approach and have positive conversations with potential sellers Structure deals so that they do not need to contribute cash upfront Choose the right deals and avoid buying themselves a job Know the best time to exit or sell their business Buying a company can double one's business in an afternoon free them from the treadmill of staff and customers and avoid the blood sweat and years of start up pain It's time to Go Do Deals

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