



# Buying A Boat

**Doug Dawson**



## **Buying A Boat:**

*Buy a Boat with Confidence and Save Money* Doug Dawson, 2005 Go boat shopping with all the tips and tricks from the guy who's done over 12000 boat evaluations and hundreds of boat tests This insider's boat buying guide is the tell all book to about how to buy the right boat not get ripped off and not get stuck with a lemon This book is so much more than how to just negotiate the best deal It's so complete and so candid it's like taking Doug Dawson boat shopping with you guiding you every step of the way so that you know a simple technique to know if your boat fits b how to research get the truth about specific boat models c the absolute best time to start the process of buying your boat d how to benefit from the incredible hidden opportunities at a boat show and not come off as an amateur e how to watch out for the little known secrets salespeople use to demo a boat so that weaknesses don't show f learn how to demo it yourself g the truth about buying used boats and when buying used makes a lot of sense h how to make sure you're not overpaying for electronics i the correct way to use your bank when buying a boat j know the difference between the 5 kinds of salespeople and know which type is best for you k why almost everyone is wrong about what a salesperson is supposed to do l what never to believe from any private seller m how to make sure you're not overpaying for insurance n take advantage of dozens of money saving tips hint and they have nothing to do with the purchase price and much much more For more information go to [www.boatingwithdawson.com](http://www.boatingwithdawson.com) **Boat**

**Buying Basics** Melanie Sunshine Neale, 2025-08-05 The essential handbook for making your boat buying journey stress free Buying a boat in today's environment can be confusing whether you're looking for a fishing boat a sailboat or powerboat or a yacht and whether you're planning to spend weekends offshore or become a live aboard cruiser The typical consumer has many options from searching for boats on eBay or Facebook Marketplace to engaging a buyer's broker to stand by your side and guide you each step of the way Boat Buying Basics takes you through how to find and purchase the boat that will best fulfill your dreams and needs The process is presented chronologically starting at the very beginning when boat ownership is just a dream with a focus on educational steps such as attending boat shows and considering the pros and cons of renting or chartering From there veteran broker Melanie Sunshine Neale provides clear step by step guidance on researching and analyzing boat listings understanding the survey making the purchase navigating the complexities of the closing and securing insurance and financing This guide also includes suggestions of further resources that will enable you to enjoy your new boat to the fullest Helpful checklists and questionnaires throughout make this book an accessible resource to bring with you on your search [How to Find Your First Boat for Buying](#) Scorpio Digital Press, 2025-07-15 Purchasing a new boat can be a bit

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exploring different types of boats understanding boat features and options assessing whether you want to purchase a new vs used boat understanding ownership costs and finding the right boat for yourself and your family You will be guided as to how to inspect and sea trial your potential boat and negotiate the price You will also need to know what to do with your new or used boat after your purchase This book will guide and help you through the process **Practical Boat Buying** Practical Sailor Editors,1996

*The Insider's Guide to Choosing & Buying a Yacht* Duncan Kent,2011-02-04 This book offers practical advice to ensure you choose the right yacht for your sailing needs and budget Potential buyers are guided through every stage of the process from deciding on hull design and accommodation to deck layout and keel shape There is information on construction materials and help in deciding what sort of craft would best suit your needs including clever ways to try before you buy Expert guidance will help you decide whether to buy a new or used yacht and both buying processes are carefully explained to ensure your investment is protected Hidden costs are revealed and there are tips on conducting your own boat test and initial survey Sections on registration VAT and insurance will help you cut through the red tape Don t buy a yacht without reading this first **Boating Magazine's Insider's Guide to Buying a Powerboat: Featuring Tips and Traps for the Smart Boat Buyer** Robert Lamy,1999-10-30

Boating Magazine s Insider s Guide to Buying a Powerboat features tips and traps for the smart boat buyer If you don t have an uncle in the boat dealership business here s the next best thing a longtime boat dealer and salesman who lets you in on trade secrets so you can buy a new or used boat without getting burned J P Lamy lays out a step by step approach to finding the right small powerboat under 30 feet and buying it at a fair price with favorable financing You will learn How salesmen are trained What their margins and markups are The use of the Internet for boat shopping What to look for good and bad in a new or used boat Checklists How to negotiate honestly but toughly How to shave thousands of dollars from an asking price Endorsed by Boating magazine Lamy s guide helps you take control and win in the bargaining process When it comes to buying a boat knowledge is power *Buying Your First Boat* F. C. Pierce,2017-11 If you re looking at this book you are probably thinking about buying your first boat I m not talking about a row boat or canoe or even a little sailboat but a large enough boat to take your family and friends out on the water probably the ocean or a large Great lake And you re not certain how to go about it Is it like buying a car How big a boat do I need Do I need to get a license to drive a boat Where should I start my search In short what are the Rules of the Road for buying a boat I have created a path for your successful boat purchase I provide you a course to follow and beacons to help you stay on track

**Sailboat Buying Guide For Cruisers** Kimberly Brown,2019-05-28 Sailboat Guying Guide For Cruisers What s the scoop We want you to get the right boat for the right value so that you can make your sailboat and sailing dream come true And we re hoping that during the course of your sailboat buying journey that we can help to entertain educate inspire and eventually connect with you at a beautiful tropical anchorage Note if your plans are to sail to the Arctic we ll have to skip the idea of physically meeting We don t do cold This is who we are If you haven t bumped into us before My family consists of my

husband Simon British my daughter Sienna age 9 at the time of writing and me I m Kim American In 2013 my family and I sold all our possessions purchased our sailboat Britcan British and American put together and headed out to sea The rat race wasn t working for us so we decided to find another way to live We ve been sailing around the world ever since So far we ve sailed over 30 000 miles and that includes circumnavigating the Mediterranean crossing the Atlantic Ocean took 18 days enjoying our way up the Caribbean Islands taking a break from sailing but not the boat in Charleston South Carolina and we ve most recently sailed back down the Caribbean island chain all the way to Trinidad and Tobago And no we did not have loads of sailing experience before we left land So let me tell you why I wrote this guide for you The sailing community is full of great people The people who work in the sailing industry boat brokers sailing service professionals marina managers etc however are often disingenuous corrupt people New and old sailors are getting ripped off all the time And the place where they get ripped off the most is when they purchase a boat So a big issue that new sailboat owners have to contend with is paying way too much for a boat and or getting a boat that isn t in the condition as advertised or expected The next biggest issue is information overload There s so much information nowadays that it s hard to figure out what you need to know and when you need to know it That goes for buying a sailboat and transitioning into the cruising lifestyle Buying a sailboat is NOT like buying a car or a house In both those cases the consumer is far more protected And changing lifestyles from land to sea is not something that most people have done before There s a massive learning curve on both accounts That being stated this guide will outline ten steps to buying a boat for the purposes of cruising long term 6 months This guide will help you to clarify your thought process avoid making mistakes and it will certainly help to save you money Ultimately it will you ll provide you with a clearer perspective about some of the issues involved with buying a boat and transitioning to a life on the sea

10 Steps To Buying A Sailboat

Step 1 Understand Your Big Picture

Step 2 Prioritizing Your Requirements For The Right Boat

Step 3 Understand Boat Ownership Costs

Step 4 Study Different Sailboats Cruisers from home

Step 5 Go Sailing Gain Experience

Step 6 Find Potential Boats To Buy

Step 7 Create A Strategy On Boats To Buy View Them

Step 8 Sea Trial Survey

Step 9 Negotiating The Terms Of Sale

Step 10 Buy The Boat

*So You're Going to Buy a Boat* Harold Augustin Calahan,1947

*Buying Or Selling a Boat* Colin Jarman,1985

*Buying a Yacht* Barry Pickthall,2012-01-16

Buying a boat can be a minefield but a handbook like this will make it a lot easier for would be boat owners to make sensible informed choices Whether buying a new or second hand boat would be owners will gain expert advice on topics including the type of boat best suited to their needs where to find it brokers etc what to look out for how to assess it especially important for secondhand boats questions to ask setting a realistic budget finding a mooring insurance documentation required Lively modern and attractive and illustrated with colour photographs throughout this guide is packed with checklists and insights from real owners who share their experiences Armed with this book would be boat owners are far more likely to end up with the right boat for them

**Boating for Less** Steve Henkel,1991-09

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