Business Plans

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Business Plans For Dummies

Paul Tiffany, Steven D. Peterson

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Chapter 3 Defining Your Business Purpose Part II Developing Your Plan's Components Chapter 4 Understanding Your Business Environment Chapter 5 Charting Your Strategic Direction Chapter 6 Describing Your Business and Its Capabilities Chapter 7 Crafting Your Marketing Plan Chapter 8 Deciphering and Presenting Part III Tailoring a Business Plan to Fit Your Needs Chapter 9 Planning for a One Person Business Chapter 10 Planning for a Small Business Chapter 11 Planning for an Established Business Chapter 12 Planning for a Not for profit Nonprofit Organization Chapter 13 Planning for an E Business Part IV Making the Most of Your Plan Chapter 14 Putting Your Plan Together Chapter 15 Putting Your Plan to Work Part V The Part of Tens Chapter 16 Ten Signs That Your Plan Might Need an Overhaul Chapter 17 Ten Ways to Evaluate a New Business Idea Chapter 18 Ten Ways to Fund Your Business Plan Chapter 19 Ten Sources of Vital Information to underpin your Business Plan Chapter 20 Ten Ways to Use Your Business Plan Note CD files are available to download when buying the eBook version Business Plans For Dummies Paul Tiffany, Steven D. Peterson, 2011-03-10 Whether you re launching a new business or working to strengthen or expand an established one a business plan is your road map to success Would you take off on a road trip to a new destination without a map or good directions Probably not Yet sometimes business owners go full speed ahead without objectives a mission or even a destination in mind much less a map showing them how to get there That s why so many businesses have difficulty making it and unfortunately several don t in today s competitive marketplace Business Plans For Dummies helps you start a new business with clear goals and a path forward to reach those goals If you already have a business this no nonsense and comprehensive guide can help you realistically determine where your business is and where you want to take it You ll learn to Create a detailed business plan Put that plan into action instead of in a drawer Use the plan to secure financing Prepare for opportunities Avoid common pitfalls In short Business Plans For Dummies helps you create a map to help you take your business where you want it to go You ll discover how to Identify and approach potential financial backers including venture capital firms angels bankers and others Clarify and crystallize your company s mission vision and values Analyze your industry and your competition Identify your customers including their needs habits purchase triggers and decision making processes Objectively analyze your company s strengths and weaknesses Analyze your financial situation to create realistic forecasts and budgets Recognize trends and anticipate changes both in the overall economy and in your industry Plan for growth based on new markets your product s life cycle or the creation of new products Structure your organization Nurture leadership Complete with diverse techniques and approaches plus a sample business plan Business Plans For Dummies gives you detailed how to for designing a dynamic business plan that will help you navigate the inevitable curves and detours in today s marketplace and keep you on course If you re a business owner or entrepreneur or you want to be one this friendly and accessible guide is a must have resource **Business Plans For Dummies** Paul Tiffany, Steven D Peterson, PH.D., 1997-01-01 Offers advice on assessing goals and objectives writing a mission statement identifying the needs of customers and economic forecasting Business Plans for Dummies

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