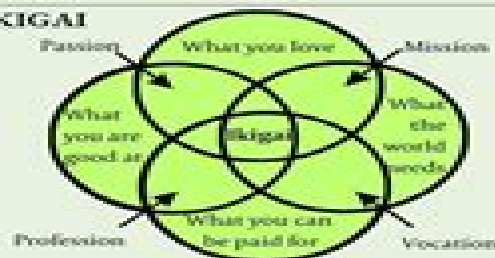


YOUR PERSONAL BRAND BLUEPRINT

1 REASON FOR BEING

What's your Ikigai? Your purpose?

IKIGAI



REFLECT ON YOUR PURPOSE

Why do you exist?



Follow your heart:

What causes you heartbreak?
What gives you the most joy?



Follow your story:

What is your driving purpose?
What is your view of the world?

2 YOUR PROMISE

Who is your audience and what do they get?

WHO DO YOU SERVE?



VALUES & BEHAVIORS

How will we act even in the darkest of times?

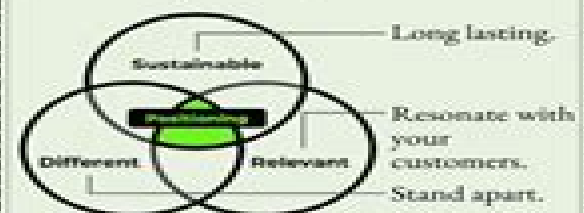
Partnership	Strive together, win together
Passionate	Bring the fire, light up the room
Honesty	Speak the truth even when hard

3 POSITIONING

What do you want to be known for?

THREE POINTS

A strong strategic underpinning for your brand is the positioning.



What is your red thread?

What is that one belief?

What is your superpower?

What is your X-factor?

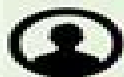


4 BRAND STRUCTURE

Structure for clarity and scale.

BRAND ARCHITECTURE

How the brands relate with one another.



Person led (e.g. James Clear)



Hybrid (e.g. Gary Vee, Vayner X)



Product led (e.g. DOAC)

OFFER LADDER

How do people get more of you?



5 PERSONALITY

What aspects of you to amplify.

MAGIC MIRROR

Reflect who your customers wish to become.

People buy things for many reasons. One of the most compelling reasons is a self-expressive one as it aligns with who they see themselves as. What does owning something say about you?



ARCHETYPE & TRAITS

1 core, 2 adjacent and 3 attributes.

Independence & Fulfillment	Innocent	Explorer	Sage
Risk & Adventure	Hero	Outlaw	Magician
Belonging & Acceptance	Everyman	Lover	Jester
Stability & Authority	Caregiver	Creator	Ruler

6 CREATIVE & COMMS

Activate to influence

CREATIVE

GET	Target consumer and problem
TO	The perception or behavior
BY	The proposition of the offering



- Visual brand language
- Brand voice and tone
- Truism & tagline
- Hook and offer

COMMS PLANNING



From social content to newsletter issues to sales pages: what content matches their journey?



Updated Personal Brand On LinkedIn Ideas In 2025

Ryan M. Frischmann



Updated Personal Brand On LinkedIn Ideas In 2025:

The LinkedIn Edge Jeb Blount, Brynne Tillman, 2025-10-07 Combine LinkedIn and AI to multiply your selling potential Most sales professionals and entrepreneurs are desperate to find new techniques to help them break through the overwhelming noise and get the attention of high value decision makers They want to make fewer cold calls face less resistance and have more meaningful conversations This is why Jeb Blount the world's most Fanatical Prospector and Brynne Tillman the LinkedIn Whisperer joined forces to create The LinkedIn Edge the definitive playbook for combining LinkedIn AI and proven outbound prospecting strategies to build bigger better and more qualified pipelines In this highly practical guide you will learn the tactics techniques frameworks and secret shortcuts that transform LinkedIn into a list building prospecting referral getting lead generation machine that will help you sell more win more and earn more You'll learn how to Leverage LinkedIn AI to build better more effective prospecting lists Integrate LinkedIn into your outbound prospecting sequences to increase engagement Find decision makers on LinkedIn using smart targeting strategies Use AI tools to streamline research and get crucial contact information Write prospecting messages that convert with proven frameworks AI Multi thread and penetrate buying committees to bend win probability in your favor through deeper relationships Jump over gatekeepers and get direct introductions to C level decision makers Leverage your network to warm up cold calls and generate referrals Get prospects to accept your LinkedIn connection requests Turn LinkedIn into a powerful lead gen engine that brings hot buyers to you Deploy the 5s familiarity framework to build name recognition authority trust Get more prospecting done in less time with better results The LinkedIn Edge is not the typical social selling book focused on vanity metrics or going viral There is no fluff or shallow moon launch techniques that never really work This is a step by step playbook written by practitioners It is about what works in the real world in the grind of the sales trenches blending fast prospecting outreach with systematic relationship building sequences to engage prospects with confidence consistency and relevance With each chapter and every lesson you'll learn how LinkedIn mastery combined with an AI edge can give you almost superhuman prospecting powers that will explode your pipeline and your income

Unlock Your Ultimate Potential JIMMY S, This book offers a step by step framework for employees to transform into effective leaders This book provides readers with essential tools and strategies to navigate the transition from employee to an influential role Through insightful techniques given in this book you'll learn how to harness your unique strengths and cultivate a leadership mindset

Idea to Impact-Turning Dreams into Reality, One step at a Time Amber Sharma, 2025-01-20 Idea to Impact by Amber Sharma is an insightful guide designed to help readers transform their dreams into reality With practical tips step by step instructions and real world examples this book equips you with the tools to build a personal brand grow your business and manage money effectively Whether you're a budding entrepreneur or looking to scale your existing ventures this book inspires you to think big act smart and create lasting impact

The LinkedIn Blueprint Azhar ul Haque Sario, 2025-10-11 Ready to transform your LinkedIn from a static

resume into a dynamic career building machine This book is your complete guide to mastering the world s most powerful professional platform We start by fundamentally shifting your perspective You will learn to view your profile not as a history report but as a forward looking marketing document We walk you through every step of building your digital identity You ll craft the perfect professional photo write a headline that works as a 120 character pitch and create a summary that tells your unique story You ll learn to optimize every section with the right keywords to dominate LinkedIn s search algorithm making you visible to recruiters The journey continues into the modern job search You ll master both inbound strategies to attract opportunities and outbound strategies to proactively find and engage with hiring managers Beyond just finding a job this blueprint teaches you the art of strategic networking You will learn to build a high quality network with purpose always personalizing your outreach and providing value before you ask for anything in return Finally we guide you through the ultimate level of LinkedIn mastery becoming a thought leader You ll transition from a content consumer to a creator establishing your voice building a community and elevating your influence so that opportunities start finding you What sets this book apart is that it provides a complete interconnected system not just a collection of scattered tips Other guides might tell you how to write a good headline but they fail to connect that to an active job search strategy They may tell you to network but not how that network helps you become a recognized authority in your field The LinkedIn Blueprint connects all the dots It shows you how a powerful profile Part I is the foundation for a successful job hunt Part II It reveals how a strategic network Part III supercharges that job hunt with referrals and insider information Most importantly it takes you beyond the immediate goal of landing a job and teaches you how to build true long term career resilience by establishing yourself as an influential voice in your industry Part IV This is not just about finding your next job it is about building an adaptable autonomous and opportunity rich career for years to come This author has no affiliation with the board and it is independently produced under nominative fair use

Greatness Code Alan C. Guarino, 2026-01-06 Unlock the qualities of success and reach your full potential using this effective guide from leadership and career development expert Alan C Guarino Your personal greatness objective is self defined For each of us the definition of success and the journey to achieve it is different Yet no matter how talented or driven you are your ability to achieve greatness is significantly influenced by many factors outside of your control Leadership sets the tone defining not just what they think success looks like but also how you are expected to show up collaborate and grow *Greatness Code The Formula Behind Unstoppable Success* shows how to achieve your personal and career related goals As Vice Chairman of Korn Ferry and the founder of Cornell International Inc Guarino devised a formula for success from thousands of data points over decades helping people achieve their goals Anyone who achieves their own greatness gets there by applying their social capital and building on five critical qualities Persistence Stamina Courage Resilience Passion Your personally defined goal of greatness is achievable for almost anyone using this formula In addition *Greatness Code* provides scientific research and real life examples that show how to advance at every

career stage It s time for you to gain the edge that these tools can give you It s time to crack the Greatness Code

LinkedIn for Personal Branding Sandra Long,2016-09-15 Your online presence matters more than ever in today s global workplace Professionals are logging in to LinkedIn in record numbers so your profile needs to represent you in the best possible light before and after a meeting or interview LinkedIn For Personal Branding The Ultimate Guide is the leading strategic guidebook that most uniquely connects personal branding to the LinkedIn platform Long s book provides a comprehensive view of personal branding using LinkedIn s profile content sharing and thought leadership capabilities Additionally Long has assembled a useful set of How To advice links that are available on a companion website The website provides many resource pages and links related to each chapter LinkedIn for Personal Branding The Ultimate Guide is the ONLY LinkedIn book available that will do all of this for the reader Provide an integrated personal branding and LinkedIn strategy needed for today s professionals in a Full Color book Provide additional how to elements in a companion website so you can click over to see detailed instructions and keep updated Provide dozens of examples and case studies from real LinkedIn users Provide several personas and other prompts to help you write the best possible summary LinkedIn For Personal Branding will help you to Select and prioritize the best personal brand attributes for you your career and business Be considered for more strategic assignments and business opportunities Create an authentic personal and impressive profile that demonstrates expertise without appearing to brag Consider all the ways you can demonstrate your personal brand both offline and online and how they work together Be found online increase the likelihood of being contacted by recruiters and sales prospects Select the most memorable words images skills and links Learn best practices for each profile section and also see real examples Write the most strategic and impactful headline and summary Give and receive more endorsements and recommendations Become a thought leader Find and Share content with your network Blog using the LinkedIn Publisher functionality Leverage LinkedIn Groups and Company pages Measure your progress And much more This book is perfect for anyone interested in developing their personal brand using LinkedIn to propel their career or business opportunities

Personal Branding Mastery for Entrepreneurs Chris J Reed,2018-03-15 From the No 1 International Best Selling Author Chris J Reed The Only NASDAQ CEO with a Mohawk comes his new book Personal Branding Mastery for Entrepreneurs In it Chris will tell you all about how you as an entrepreneur can develop your personal brand beyond LinkedIn You are an entrepreneur your personal brand is what everyone is buying into Your clients your shareholders your employees your partners the media future clients employees investors they are all buying into the power and values of your personal brand That s why you need to start working on it now In this new book Chris will talk from his own personal experience on how he created a personal brand from nothing and knowing no one when he left the UK and came to Singapore to become an Asian entrepreneur Chris will show how he became the Only NASDAQ CEO with a Mohawk and how this personal brand has transformed his businesses Chris covers all aspects of personal branding for entrepreneurs including

what it is why you should have it his personal brand story ups and downs of having a personal brand why you need to be more American and less English or Asian in your personal branding Chris will also cover what elements of his disruptive DNA have enabled him to accentuate his own personal brand in his entrepreneurial journey Chris also covers how LinkedIn is the foundation for your personal brand but that it should also be communicated everywhere else from your YouTube to your Wikipedia your thought leadership outside of LinkedIn to winning awards getting up on stage and speaking to having your own book Chris will discuss how you dress and how you look affects your personal brand both positively and negatively why great entrepreneurs like Richard Branson Elon Musk Steve Jobs and Bill Gates all have great but divisive personal brands but without them their respective companies would be nothing Chris will also discuss David Beckham Gareth Emery and Prince and what made their personal brands so effective and influential in succeeding in what they do Chris will share personal branding tips from The Joker Breaking Bad Darth Vader American Psycho and The Godfather that you can put into putting into practice yourself to enhance your own personal brand This new book Personal Branding Mastery for Entrepreneurs will give you all the tips lessons and help that you need as an entrepreneur to create manage and enhance your own personal brand to enable you to achieve all of your professional objectives

Build A Brand That Tells A Story Bhavik Sarkhedi, Sahil Gandhi, 2025-07-01 Build A Brand That Tells A Story is a practical execution oriented playbook for founders creators and business leaders who want to stop selling and start connecting Authored by Sahil Gandhi The Brand Professor and Forbes Council Member 2025 and Bhavik Sarkhedi globally recognized personal branding expert by Forbes 2025 this guide combines strategic clarity with story first thinking Inside you ll find A clear jargon free framework that starts with defining who you are what you believe and who you serve without fluff Sahil s signature drop the corporate language advice ensures your voice is authentic consistent and human Story driven tactics from Bhavik that teach you how to craft narratives that feel real and relatable stories people want to share Hands on exercises and real world examples to help you embed your story into every touchpoint from your website to your social feed to offline interactions A step by step process to listen adapt and anchor your brand in audience perception because your brand isn t what you think it is it s what your audience believes it to be Packed with no nonsense guidance Build A Brand That Tells A Story shows how to cut through digital noise build trust and forge unforgettable connections without buzzwords templates or overpriced agencies

Brand New Year Donald P. Roy, 2017-01-06 You are chief marketing officer for the world s most important brand It is a role you should embrace even if you reluctantly accept the position Why No one else has more at stake in your brand s success than you Adopting a personal branding mindset gives an edge over competitors that do not think the same way As a brand you are always open for business Your task is at the same time straightforward and formidable Manage the brand identity you wish to project More importantly it is a blueprint to professional and personal growth setting standards for the three dimensions of a personal brand who you are Meaning the value you offer Makeup interactions with others Message Brand New Year gives 52 ideas for

strengthening your personal brand Take one idea each week over the next year and experiment with it The Brand Builder section at the end of each chapter is a call to action for that personal branding idea Try it for one week you have nothing to lose except brand traits that have been limiting your growth You may adopt some ideas not fare well with other ideas and even dismiss some ideas as not for you That is OK the aim is to try tactics that could aid in brand building

Become Someone From No One Bhavik Sarkhedi, Sahil Gandhi, 2025-10-29 *Become Someone From No One* is your blueprint to building a powerful personal brand from the ground up It unpacks the real world strategies that transform ordinary individuals into memorable names Through stories insights and actionable steps it reveals how to stand out in a noisy digital world From self discovery to storytelling it guides you in crafting an authentic influential identity You ll learn to leverage social media content and consistency to earn credibility and trust The book breaks complex branding ideas into simple repeatable habits anyone can master Whether you re a student creator or entrepreneur this is your roadmap to becoming someone In a world overflowing with talent this book shows you how to make your name stand for something unique and unforgettable It blends psychology strategy and storytelling into a practical system for building your personal brand with purpose Co authored by Bhavik Sarkhedi a celebrated entrepreneur bestselling author and one of India s leading personal branding voices the book draws from real life lessons and years of experience Bhavik who has penned multiple acclaimed titles and founded successful creative ventures brings an insider s perspective on how individuals evolve into influential brands Joining him is Sahil Gandhi widely known as the Brand Professor a visionary in the field of identity creation and human branding Sahil s expertise lies in simplifying branding into human behavior turning complex concepts into relatable result driven actions Together they demystify how personal branding is no longer a luxury it s a necessity in the modern digital era The book walks you through how to define who you are refine how you show up and design how the world perceives you From crafting your story to building an authentic digital presence every chapter provides clarity direction and measurable steps It challenges readers to think differently about influence reputation and impact With real world examples exercises and success frameworks it helps you move from self doubt to self definition The writing is conversational the advice is grounded and the transformation it promises is tangible It s not just about followers as it s about finding your voice and making it matter Readers will learn how to build trust create meaningful connections and position themselves as thought leaders in their domain This is not theory and it s a tested path that has shaped entrepreneurs creators and professionals into brands people remember Bhavik and Sahil combine art strategy and empathy to turn branding into a human journey not a marketing one Whether you re starting from scratch or reinventing yourself this book equips you to own your narrative with confidence *Become Someone From No One* is a transformation waiting to happen

Master the Brand Called YOU: The Proven Leadership Personal Branding System to Help You Earn More, Do More and Be More At Work Brenda Bence, 2014-07-03 Are YOU the brand of choice in your workplace The world s most successful brand names inspire loyalty

and trust You rely on them again and again for their quality innovation and performance What would it mean for your career your job satisfaction and your income potential if your boss colleagues and customers felt the same about YOU This groundbreaking book provides you with the only start to finish system for defining communicating and taking control of your leadership personal brand at work whether you are leading yourself or leading others Modeled after proven big brand marketing methods Master the Brand Called YOU guides you step by step through corporate branding techniques never before adapted for personal use You will learn how to Identify the 6 essential positioning elements that define your leadership personal brand Master the 5 everyday activities that most clearly communicate your brand as a leader Avoid the top 20 Leadership Personal Brand Busters that could keep you from success Increase both your earning power and your job satisfaction Build on the job trust and loyalty in YOU

Guide To Using LinkedIn Alysha Monsen, 2021-07-28 With the world more connected than ever it is the perfect time for you to invest in yourself and create a personal brand Building a strong personal brand can help you to stand out from the crowd and meet your personal and professional goals No matter the size of a business creating a strong brand is crucial for all types of companies As branding influences consumer thoughts behaviors and purchase decisions it is key to business success In this book you will learn how to leverage the best social networking site for business professionals LinkedIn to create your own brand You will find the answers to all the questions you have such as what is personal branding why is personal branding important today and so on

Unlock Your Potential: Transform Your Personal Brand Online with Our Ultimate Guide SATAPOLCEO, Have you ever felt lost in the vast sea of the internet struggling to make your unique voice heard Have you faced challenges in building your personal brand online unsure of where to start or how to stand out If these questions resonate with you then The Ultimate Guide to Building Your Personal Brand Online From Start to Success is your answer Why This Book In today's digital age having a strong personal brand is more important than ever It opens doors to new opportunities helps you connect with like minded individuals and sets you apart in your industry But building a personal brand is no easy task It requires strategy consistency and a deep understanding of digital marketing That's where this book comes in Experience the Journey Imagine having a step by step guide that walks you through every aspect of building your personal brand online This book is crafted to be that guide packed with actionable insights real life examples and proven strategies Have you ever experienced these common challenges Lack of Clarity Not knowing where to start or how to define your brand Content Creation Struggles Finding it difficult to create engaging content that resonates with your audience Social Media Overwhelm Feeling overwhelmed by the myriad of social media platforms and not knowing which one to focus on Inconsistent Engagement Struggling to keep your audience engaged and growing your follower base Monetization Woes Not knowing how to monetize your brand effectively If you've nodded along to any of these then you're not alone These are the very challenges that countless individuals face and this book addresses them head on

Key Highlights and Solutions

- 1 Defining Your Brand The book begins by helping you discover your

unique value proposition and define your brand's core values. It guides you through the process of creating a brand statement that resonates with your target audience. No more confusion or lack of direction; you'll have a clear, compelling brand identity.

2. Crafting Engaging Content Content is king, but creating content that truly engages can be daunting. This book offers tips on storytelling, leveraging multimedia, and utilizing content calendars. You'll learn how to craft posts, videos, and blogs that captivate and convert.

3. Mastering Social Media With so many platforms to choose from, where do you begin? The book breaks down the strengths of each major platform, helping you decide where to focus your efforts. From Instagram's visual appeal to LinkedIn's professional networking potential, you'll learn to navigate each platform with ease.

4. Building Relationships Engagement is more than just likes and comments; it's about building meaningful relationships. The book provides strategies for interacting with your audience, responding to feedback, and creating a loyal community around your brand.

5. Monetizing Your Brand Turning your brand into a source of income is often the ultimate goal. The book explores various monetization strategies, from affiliate marketing to creating your own products and services. You'll learn how to create multiple revenue streams and sustain your brand financially.

Example Solutions from the Book

Problem: Not knowing how to start building a personal brand.
Solution: The book's initial chapters focus on self-discovery exercises and help you identify your unique strengths and passions. These exercises guide you in creating a solid foundation for your brand by clearly defining what sets you apart from others.

Problem: Struggling to create engaging content consistently.
Solution: The book introduces the concept of content pillars—key themes that your content will revolve around. By establishing these pillars, you'll never run out of ideas and ensure your content remains relevant and engaging. The book also provides templates and tools for content planning, making consistency easier to achieve.

Problem: Overwhelmed by multiple social media platforms.
Solution: Instead of spreading yourself too thin, the book helps you identify which platforms best align with your brand and audience. You'll learn to create platform-specific strategies, maximizing your impact on each one without feeling overwhelmed.

Problem: Low engagement and audience growth.
Solution: The book offers techniques to boost engagement through interactive content, polls, Q&A, and more. It's a toolkit filled with actionable insights, expert advice, and practical examples. Imagine transforming your online presence, attracting opportunities, and turning your passion into profit.

This book empowers you to take control of your personal brand and make a lasting impact. Take the first step today! Don't let the challenges of building a personal brand hold you back. Equip yourself with the knowledge and tools needed to succeed. Get your copy of *The Ultimate Guide to Building Your Personal Brand Online: From Start to Success* today and start your journey towards a powerful personal brand.

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SATAPOLCEO **Personal Branding for Entrepreneurs** Donna Rachelson, 2019-05-15 Personal Branding for Entrepreneurs provides quick fire practical advice and real life examples and success stories to help entrepreneurs build and market their own personal brands In today s fast paced interconnected world you need to have a personal brand apart from that of your company If you haven t already got one you need to start cultivating it into something of your choosing before it becomes defined by those around you Learn what your personal brand is why it s critical to your success as an entrepreneur and what you need to do to grow maintain and nurture it Donna Rachelson a specialist in branding and marketing and the author of three books distils and shares her insights from years of experience in helping entrepreneurs grow and scale their businesses through the building of their authentic personal brands Jam packed with easily digestible nuggets of information and easy to apply actions and with contributions from seven other entrepreneurs from different industries and at different stages of their personal branding journeys Personal Branding for Entrepreneurs is a must have in any entrepreneur s personal development toolkit **Online Personal Brand** Ryan M. Frischmann, 2014-07-19 Online personal branding is a requirement for all professionals The common argument of the experts is you have a digital footprint in social media and on the internet so people are already making impressions of you Take control of their perceptions More importantly you have an opportunity to proactively project your personal brand onto networks Two other advantages of personal branding are that it forces you to be visionary of your career goals and helps you land favorable employment This books shares a functional angle to personal branding that is refreshingly simpler than the traditional marketing angle The definition of an online personal brand is the combination of a skill set an aura and an identity and there is discussion where the concepts overlap **Brand New You!** Yue-Wen LIM, Unlock the Power of Your Personal Brand to Stand Out and Succeed In a crowded job market where everyone seems to have the same skills and experience how do you stand out This book isn t just another career advice book it s your blueprint to creating a powerful personal brand that attracts the career opportunities that fits you Why This Book is Different The author is an experienced Career Coach with 35 years of real world experience across corporate roles entrepreneurship and coaching This book is really his experiences in navigating the multiple career transitions the techniques he honed over the years so it isn t theory it s proven strategies born from real life career transitions and transformations You ll discover How to build an Authentic Personal Brand Learn how to tell your unique story with confidence Actionable Strategies Practical exercises relatable anecdotes and step by step guidance to build your brand Real Life Examples Success stories of individuals who ve redefined their careers through personal branding Clear Roadmap From self assessment to building an online presence this book covers it all Who Is This Book For Whether you re a Job Seeker fighting age or experience biases Fresh Graduate trying to make your mark or Mid Career Professional looking to pivot or climb higher Brand New You equips you with the mindset and tools to redefine your career narrative What You ll Gain Confidence to showcase your strengths authentically Clarity on your unique value proposition Connection with opportunities

that align with your true potential Get Your Copy today and Start Your Transformation The Fundamentals of Personal Branding and Marketing Richard Works, 2019-10-28 When it comes to building a personal brand some people dismiss the process as being too time consuming or not that important To be honest you will have to devote time and energy to self branding properly Consistency and quality are key to getting the best out of your branding exercise But the idea that building a personal brand is not essential is just false and here s why People are Googling you at every stage of your career Regardless of your age or professional stage someone is screening you online What they find can have significant implications for your professional and personal well being Personal branding gives you the chance to control how clients and prospects see you It gives you the opportunity to ensure that no one but you manipulate and control the narrative This book discusses all about personal branding and marketing *Social Media Marketing for Beginners 2025* Jonathan Page, 2020-12-09 Social media has traversed far greater heights than simply being a medium for user generated content Today it s a tool for consumer empowerment we all witness big conglomerates being brought to their knees by that one dissatisfied tweet or widely shared post and a gratifying brand consumer partnership Even companies that have long been dismissing social media as frivolous and flippant have started taking note of its benefits They ve realized that social media is not limited to games and light hearted opinion polls which are also hugely successful in creating affable brands but can involve more serious discussions and insights that are invaluable when it comes to building strong brands Unlike traditional marketing mediums social media doesn t swallow a huge chunk of your advertising and promotion budget You don t need to create cost intensive and ineffectual marketing plans that leave you broke All you need is some creativity perceptiveness and an intuitive understanding about your audience s needs More than sharp business acumen you need a human touch Social media gives your brand a human angle without breaking the bank Currently social media marketing is the most powerful tool that can help businesses to reach customers and prospects whether small or not But with over 88 percent of all companies selling on at least one social media platform you can see how tempting it can be for the company to get lost in all that noise To achieve more organic visibility meet committed brand fans and even generate more sales and leads on your company social media pages you ll need a succinct marketing strategy to rise to the top Thankfully this book offers just that for you The book will show you how to promote your brand on social media peeling through the layers of the most popular social media sites to get to the heart of what makes an online marketing campaign effective Whether you are either active on social media or have never had a Facebook account this book will lead your social media marketing campaign every step of the way through building your account and improving your profile to posting content that your audience will want to connect with and the different ways to advertising and promoting your brand for more views and followers We will look at Facebook YouTube Instagram LinkedIn and Twitter in this book and show you that given the fierce competition social media marketing can be effective in your business A strong presence on social media is something that the company can t afford to miss

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