

5 TIPS FOR GETTING BRAND DEALS

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LL Leslie



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Marketing Your Small Business For Dummies Carolyn Tate, 2010-07-13 Created especially for the Australian customer Attract customers and ensure the ongoing success of your small business with this no nonsense guide Whether you own a bakery or a boutique a plumbing or a finance business this book gives you straightforward strategies to find more prospects build your customer base and secure market share Small business guru Carolyn Tate empowers you to apply hundreds of high impact and creative ways to market your business without breaking the bank Know your target market identify your ideal customers and what how and why they buy Develop business and marketing plans learn how to create them and why they re so important Build effective databases develop a database that creates business for you without the headaches Solidify your branding create a unique brand and keep it fresh and exciting Understand the power of advertising assess if it s right for your business and how to pick the right strategies Master publicity get your business in the media with the right message Implement relationship marketing develop and maintain networks to create new opportunities Embrace websites and online marketing build a website that drives customers to you and use online tools and search engines to generate business

The Mom Inventors Handbook, How to Turn Your Great Idea into the Next Big Thing, Revised and Expanded 2nd Ed Tamara Monosoff, 2014-04-25 This enhanced e Book features 7 tutorials that provide tips and tricks in addition to the 75 videos from entrepreneurs who share their expertise to help you succeed with your business Written specifically for people seeking to turn their ideas into marketable products this new edition of The Mom Inventors Handbook takes you step by step through the process covering the latest most innovative ways to create fund manufacture and successfully sell products on a wide scale I am asked every day for advice about how to get products onto the shelves of our clubs The answer to this question is in your hands from the foreword by Julie Martin Allen Senior Director of Showcase Events Sam s Club We could not have done this without The Mom Inventors Handbook our business bible Lisa Hoskins Holmes and Karen Wildman creators of The Bheestie Bag I m not a mom or a woman but I used The Mom Inventors Handbook to bring my product to market and it won Best New Product awards at our first two national tradeshow s Tony Deitch creator of Sasquatch Pet Beds I used The Mom Inventors Handbook at the beginning of my journey My product was selected as one of the winning products on the TV Show Shark Tank and is now distributed internationally Tiffany Krumins creator of Ava the Elephant When I had the idea for Carry Her Doll Carriers and found The Mom Inventors Handbook I couldn t put it down I m on track to sell 85 000 units this year with my new placements in Toys R Us FAO Schwartz and Walmart Roberta Wagner creator of Carry Her Doll Carriers

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Design brochures catalogs and newsletters Bring customers back with great customer service In a world of mass media and global business getting your business noticed is imperative to your success After all it doesn't matter how great your product or service is if your customers don't know about it With **Marketing Kit For Dummies 2nd Edition** you'll have no trouble bringing in new business and more dollars

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