

Behavioral Study of a Legal Concept

ADVERTISING

Jef I. Richards

Deceptive Advertising Behavioral Study Of A Legal Concept

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Deceptive Advertising Behavioral Study Of A Legal Concept:

Deceptive Advertising Jef Richards, 2013-12-16 This is the first book designed to assist behavioral scientists in the preparation of scholarly or applied research regarding deceptive advertising which will ultimately affect public policy in this area Because there was an inadequate foundation upon which to build a program of research for this topic a three part solution has been devised 1 a review of how deception is viewed and regulated 2 a theory of how consumers process deceptive information 3 a sensitive and consistent means of measuring deceptiveness. This text provides detailed discussions regarding the intersection of law and behavioral science and its application to deceptive advertising In so doing it offers a solid foundation upon which to base expanded behavioral research into how consumers are deceived by advertising claims and what cognitive processes are involved in that deception Deceptive Advertising Jef I. Richards, 1990 This is the first book designed to assist behavioral scientists in the preparation of scholarly or applied research regarding deceptive advertising which will ultimately affect public policy in this area Because there was an inadequate foundation upon which to build a program of research for this topic a three part solution has been devised 1 a review of how deception is viewed and regulated 2 a theory of how consumers process deceptive information 3 a sensitive and consistent means of measuring deceptiveness This text provides detailed discussions regarding the intersection of law and behavioral science and its application to deceptive advertising In so doing it offers a solid foundation upon which to base expanded behavioral research into how consumers are deceived by advertising claims and what cognitive processes are involved in that deception

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Communication Yearbooks Vols 6-33 Set Various, 2021-12-02 The Communication Yearbook annuals originally published between 1977 and 2009 publish diverse state of the discipline literature reviews that advance knowledge and understanding

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Southern California Law Review ,1991 Journal of Public Policy & Marketing, 2007 Advertising Law on Business and Public Policy Ross D. Petty, 1992-09-08 Are U S advertising laws ruining competition Are they helping or hurting consumers These questions are answered in the first book ever published to present a comprehensive public policy analysis of advertising law Using insights from communications theory and economic analysis Professor Petty analyzes all of the recent reported cases under the principal advertising laws He examines their tendency to discourage beneficial advertising such as explicit comparisons and analyzes their potential for protecting consumers from significant injury caused by deceptive advertising The book begins with an innovative analysis of the Constitutional protection afforded advertising under the First Amendment Petty proposes a simple test for determining whether particular advertising is fully or partially protected by the First Amendment This novel analysis continues with an overview of advertising law from an evolutionary perspective and social science perspectives on how advertising works The bulk of the book examines cases under the Lanham and Federal Trade Commission acts as well as advertising as regulated by the antitrust laws and the U.S. International Trade Commission Bowker's Law Books and Serials in Print ,1995 Journalism Quarterly, 1991 Includes section Book reviews and other bibliographical material **Loyola of Los Angeles** Mediamerica, Mediaworld Edward Jay Whetmore, 1993 international and comparative law journal, 1994 The Tangled Web They Weave Ivan L. Preston, 1994 Written for the ordinary consumer as well as for advertisers and trade regulators this book aims to demonstrate how advertising can better serve its audience Ivan Preston takes us down the slippery slope from the high ground of honest product information to the unscrupulous bottom of the barrel claims that are wholly false Along the way he documents the subtle misrepresentations half and lesser truths and exploitations of our gullibility that abound in contemporary advertising Suffolk Transnational Law Review, 1994 Media Management Ardyth Broadrick Sohn, 1999 Using case studies of media management this volume provides exercises including practice in

role playing leadership communication and decision making with consequences Students are encouraged to distinguish between arts activities actors meanings relationships and settings of importance Formative Evaluation for Educational Technologies Barbara N. Flagg, 1990 First Published in 1989 Routledge is an imprint of Taylor Francis an informa company

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