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Otegha Uwagba

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Digital Marketing Answer Book David Obatomi, 2024-08-31 As digital technology advances so also is a move from traditional marketing to what is today known as internet marketing or digital marketing Marketing is all about reaching your target audience at the right place and at the right time Digital marketing is an all inclusive term for marketing products and services online using various methods such as websites email social media and online advertising This book is a collection of everything you need to know about digital marketing with materials provided carefully researched and with balanced arguments to support all the topics covered in the book I highly recommend it to everyone as I believe it will be a valuable and convenient resource for building the skills knowledge and confidence needed to become a capable and qualified digital Social Media for Strategic Communication Karen Freberg, 2021-07-02 Social Media for marketing executive Strategic Communication Creative Strategies and Research Based Applications Second Edition teaches students the skills and principles needed to use social media in persuasive communication campaigns This book combines cutting edge research with practical on the ground instruction to prepare students for the real world challenges they ll face in the workplace By focusing on strategic thinking and awareness this book gives students the tools they need to adapt what they learn to new platforms and technologies that may emerge in the future A broad focus on strategic communication from PR advertising and marketing to non profit advocacy gives students a broad base of knowledge that will serve them wherever their careers may lead The Second Edition features new case studies and exercises and increased coverage of diversity and inclusion issues and Strategies and Insights for Women Leaders in Higher Education Wafa influencer marketing trends Hozien, 2024-12-06 This book delves into critical factors for women's success in academia offering strategies and counsel anchored in a robust theoretical framework Hozien's thoughtful interdisciplinary approach to women leadership culminates in a comprehensive understanding of the critical factors that can influence career success in higher education Grounded by an intersectional lens and data driven analysis the book s focus on minority female populations informs the inherent challenges and shifting representation in educational leadership Each chapter integrates real world examples case studies and immediately actionable advice to advocate for and support current and aspiring female leaders administrators and policymakers A masterful blend of theory and practice this book s timely insights empower women to take charge of their leadership journeys with the intention of fostering a generation of confident and capable academic leaders who can drive positive transformation Social Media Kehbuma Langmia, Tia C. M. Tyree, Pamela O'Brien, Ingrid Sturgis, 2013-12-23 Social Media Pedagogy and Practice examines how interactive technologies can be applied to teaching research and the practice of communication This book demonstrates how social media can be utilized in the classroom to build the skillsets of students going into journalism public relations integrated marketing and other communications fields THE IMPACT OF THE DIGITAL WORLD ON MANAGEMENT AND MARKETING Grzegorz Mazurek, Jolanta Tkaczyk, 2016-08-31 The book

aims to give an insight into the multifacetedness of changes the Internet referred to here as the digital world triggers in both theory and practice of marketing and management The book has been divided into 5 subject areas i e management strategy communications brand and consumer all of which act as the main themes of subsequent chapters Sell Yourself: How to Create, Live, and Sell a Powerful Personal Brand Cindy McGovern, 2022-09-27 Learn how to create live and sell your own personal brand even if you hate sales with step by step help from the First Lady of Sales No matter what your role or title is at work selling is an important part of what you do whether you re selling a product an idea or a new way of doing things But before you can sell any of those things you have to sell yourself Creating your own personal brand and promoting it in all you do is essential to achieving your professional goals and getting ahead in life In Sell Yourself renowned sales and leadership expert and Wall Street Journal best selling author Dr Cindy McGovern guides you through the process of intentionally creating living and selling your own personal brand Even those who don t view themselves as being in sales will quickly agree that everyone has a personal brand whether they know it or not Throughout this book Dr Cindy reveals the secrets to selling yourself your vision and ideas in a way that s thoughtful active and deliberate You ll learn about how to apply the most effective selling strategies to your personal brand and how these strategies can help you create and live a personal brand that will be easy to sell Full of time tested strategies and real world anecdotes to help you visualize how to put these powerful ideas into practice Sell Yourself goes far beyond showing you why it s so important to create your personal brand It helps you embrace the notion that that everyone sells and anyone can sell better especially when the idea you re selling is you And once you believe in you the rest of the world will too **The Yes Woman** Grace Jennings-Edguist, 2021-08-31 Through interviews research and her own experiences Grace Jennings Edguist analyses Yes Woman behaviour a mix of perfectionism and people pleasing holding women back and often burning them out A practical guide to recognising your own Yes Woman tendencies measuring their cost on your health and resisting that need to please Design of Effective Instagram Campaigns Carolin Wesche, 2020-04-28 Master's Thesis from the year 2018 in the subject Business economics Offline Marketing and Online Marketing grade 1 3 University of M nster Institute for Value Based Marketing language English abstract The following study investigates the influence of traditional design stimuli applied to a brand post on the consumer s engagement rate on Instagram Consumer engagement thereby represents the effectiveness of a brand post and is defined by the ratio of the number of likes of a brand post and the number of followers of the brand Aiming at analyzing the effectiveness of traditional design stimuli on Instagram the author gathers 450 Instagram brand posts from five different product categories which are subsequently assessed and coded The researcher then conducts a regression analysis as this allows to evaluate the influence of the traditional visual design stimuli on the consumer's engagement rate Whereas novel cognitive demanding stimuli are not found to influence the engagement rate for a brand post certain physically intensive prominent stimuli as well as some affective emotional stimuli have a significant influence. The present study further

investigates the moderating effect of brand knowledge on the magnitude of the stimuli s influence on consumer engagement rate. The results indicate that brand knowledge has a moderating effect on certain stimuli. For all other stimuli, the influence on the engagement rate does not change for different levels of brand knowledge. The results further show that design stimuli applied in brand posts on Instagram differ in their impact on the engagement rate depending on the product category shown in the brand post. These findings can be used by managers to exploit the benefits of social media marketing on Instagram.

How to Get Ahead: A Proven 6-Step System to Unleash Your Personal Brand and Build a World-Class Network so Opportunities Come to You Zak Slayback, 2019-06-28 Turbocharge your professional success and accelerate your career This practical guide cuts the fluff and gives you real tangible actionable steps you can take to build your own world class network Even if you think the terms personal branding or networking sound sleazy How to Get Ahead teaches you how to earn more learn more get more done and set yourself up for long term career success THIS PROVEN SIX STEP SYSTEM TEACHES YOU HOW TO Stop spinning your wheels and set professional goals that you can actually achieve Identify reach out to and learn from mentors teachers and advisors to shave years off your learning and avoid painful mistakes Eliminate overwhelm and burnout through a personalized project management system Identify and signal your skills and expertise to unleash your own personal brand Discover The Seven Deadly Sins of Networking that kill your chances of building a world class network and how to avoid them Tap into your own personal network and get introductions influential people even if you hate networking Make people want to work with you even if you hate pitching Whether you re an employee a business owner an academic a student or an aspiring digital nomad this book gives you the steps to set up your own system for professional Instagram Power: Build Your Brand and Reach More Customers with the Power of Pictures Jason success Miles, 2013-10-08 Instagram is the hottest social media site two years after its launch the number of its daily mobile users surpassed that of Twitter This book provides what you need to grab customers on the world's popular photo sharing site

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