

# **Choosing And Working With Your Public Relations Firm**

Mr. Rohit Manglik

#### **Choosing And Working With Your Public Relations Firm:**

Choosing and Working with Your Public Relations Firm Thomas L. Harris,1992 This book is a first rate guide to selecting a public relations firm and building an effective long term relationship Whether you are seeking professional public relations services for the first time expanding your PR agenda or looking for assistance with a special project Choosing Working with Your Public Relations Firm will speed you through the decision making process and help you make the right choice With a strong emphasis on assessing the real public relations needs of your company Tom Harris leads you expertly through the often exhaustive search and selection procedures Checklists sample questionnaires and evaluation sheets show you how to prepare for the search make contact with potential firms judge their personnel and presentations and finally choose Once you ve selected the right firm this book provides help in getting the relationship off to a good start Tom Harris explains the different compensation methods available helps you draw up a contract agree on billing rates and establish an effective reporting system Guidelines on evaluating agency work resolving conflicts and setting up good two way communications help ensure that your public relations firm stays involved motivated and challenged to produce the best possible work An essential resource for any company hiring or changing its public relations firm and for the firms that want to win the account

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