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Ryan Deiss, Russ Henneberry

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Powering Content Laura Busche, 2016 Your new product is ready to launch and you re itching to tell potential customers all about it But how do you make your message stand out above all the noise and marketing clutter Take the guesswork out of content management with this hands on guide You ll learn how to produce and manage powerful content pieces that speak directly to customers and compel them to respond Author Laura Busche walks you through content strategies and tactics drawn from business design and psychology insights Packed with examples and exercises this book teaches you how to tell your story with engaging copy potent images and striking design all carefully orchestrated through well oiled production management Solopreneurs startups marketing managers and execs will learn 10 Essential Steps to Content Success with deep dives into Content strategy understand your audience choose and prioritize channels and find your brand s core themes voice and tone Content creation craft an engaging experience with content formats and copywriting formulas and templates Content management organize delegate and supervise tasks optimize the content production process to reuse successful patterns

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