

Donna Serdula

Own Your Tech Career Don Jones, 2021-08-31 Own Your Tech Career Soft skills for technologists is a guide to taking control of your professional life It teaches you to approach your career with planning and purpose always making active decisions towards your goals Summary In Own Your Tech Career Soft skills for technologists you will Define what success means for your career Discover personal branding and career maintenance Prepare for and conduct a tech job hunt Spot speed bumps and barriers that can derail your progress Learn how to navigate the rules of the business world Perform market analysis to keep your tech skills fresh and relevant Whatever your road to success you ll benefit from the toolbox of career boosting techniques you ll find in Own Your Tech Career Soft skills for technologists You ll discover in demand communication and teamwork skills essential rules for professionalism tactics of the modern job hunt and more Purchase of the print book includes a free eBook in PDF Kindle and ePub formats from Manning Publications About the technology A successful technology career demands more than just technical ability Achieving your goals requires clear communication top notch time management and a knack for navigating business needs Master the soft skills and you ll have a smoother path to success and satisfaction however you define that for yourself About the book Own Your Tech Career Soft skills for technologists helps you get what you want out of your technology career You ll start by defining your ambition whether that s a salary a job title a flexible schedule or something else Once you know where you re going this book s adaptable advice guides your journey You ll learn conflict resolution and teamwork master nine rules of professionalism and build the confidence and skill you need to stay on the path you ve set for yourself What s inside Personal branding and career maintenance Barriers that derail progress The rules of the business world Market analysis to keep tech skills fresh About the reader For tech professionals who want to take control of their career About the author Microsoft MVP Don Jones brings his years of experience as a successful IT trainer to this engaging guide Table of Contents 1 Own your career 2 Build and maintain your brand 3 Network 4 Be part of a technology community 5 Keep your tech skills fresh and relevant 6 Show up as a professional 7 Manage your time 8 Handle remote work 9 Be a team player 10 Be a team leade 11 Solve problems 12 Conquer written communications 13 Conquer verbal communications 14 Resolve conflicts 15 Be a data driven critical thinker 16 Understand how businesses work 17 Be a better decision maker 18 Help others 19 Be prepared for anything 20 Business math and terminology for technologists 21 Tools for the modern job hunt Taking the Work Out of Networking Karen Wickre, 2018-11-27 For introverts who panic at the idea of networking Wickre's book is a deep calming breath Sophia Dembling author of The Introvert's Way Former Google executive editorial director of Twitter self described introvert and the best connected Silicon Valley figure you ve never heard of Walt Mossberg Wall Street Journal offers networking advice for anyone who has ever canceled a coffee date due to social anxiety Learn to nurture a vibrant circle of reliable contacts without leaving your comfort zone Networking has garnered a reputation as a sort of necessary evil Some people relish the

opportunity to boldly work the room introduce themselves to strangers and find common career ground but for many others the experience is awkward or even terrifying The common networking advice for introverts are variations on the theme of overcoming or fixing their quiet tendencies But Karen Wickre is a self described introvert who has worked in Silicon Valley for thirty years She shows you how to embrace your quiet nature and make genuine connections that last that we can nurture across the world for all kinds of purposes Chris Anderson head of TED Karen's embrace your guiet side approach is for anyone who finds themselves shying away from traditional networking activities or for those who would rather be curled up with a good book on a Friday night than out at a party With compelling arguments and creative strategies this practical easy to use Sree Sreenivasan former chief digital officer of Columbia University book is a perfect guide Branding Yourself Erik Deckers, Kyle Lacy, 2010-12-17 Use Social Media to Build a Great Personal Brand and a Great Career Need to demonstrate more value to customers or employers Want a new job or career Use social media to build the powerful personal brand that gets you what you want In Branding Yourself two leading social media consultants show how to use today s social media platforms to attract new business and job opportunities you ll never find any other way Erik Deckers and Kyle Lacy show you how to supercharge all your business and personal relationships demonstrate that you are the best solution to employers or partners toughest problems become a recognized thought leader and translate your online network into great jobs great projects and a great career Discover how to Build an authentic storyline and online identity that gets you the right opportunities Choose the best social media tools for your personal goals Blog your story boldly and effectively Promote your events accomplishments victories and even defeats and lessons learned Integrate online and offline networking to get more from both Reach people with hiring authority and budgets on LinkedIn Use Twitter to share the ideas and passions that make you uniquely valuable Launch an online branding program that really gets noticed Avoid killer social networking mistakes Leverage your online expert status to become a published author or public speaker Measure the success of your social media branding Get new projects or jobs through your online friends and followers The Complete Social Media Community Manager's Guide Marty Weintraub, Lauren Litwinka, 2013-01-22 A unique approach to today s hottest new job in social media Today's social community managers use social media platforms and act as brand evangelists and community advocates From creating viral content to crisis communication to leveraging community content social managers manage online social communities and deal with what comes Luckily The Complete Social Media Community Manager's Guide Essential Tools and Tactics for Business Success is the perfect resource for how to do this increasingly high profile and crucial job The book features proven tactics and techniques for effective management and includes more than 40 field tested tools and templates If you re a social community manager learn how to grow a community and achieve the results you need Topics include a detailed guide to today s social media platforms how to organize and successfully share content using metrics and reporting and more Helps social media community managers develop cultivate and convert their social media communities Does a deep

dive into today s crucial social media platforms Provides a complete toolkit of over 40 field tested tools and templates on everything from how to craft a plan to developing an editorial calendar tracking results and more Explains how you can organize and successfully share content among your target community and how to leverage that content to further amplify your message The Complete Social Media Community Manager's Guide Essential Tools and Tactics for Business Success is a must have resource for one of the hottest new careers in today s social world **LinkedIn for Personal Branding Sandra** Long, 2016-09-15 Your online presence matters more than ever in today's global workplace Professionals are logging in to LinkedIn in record numbers so your profile needs to represent you in the best possible light before and after a meeting or interview LinkedIn For Personal Branding The Ultimate Guide is the leading strategic guidebook that most uniquely connects personal branding to the LinkedIn platform Long's book provides a comprehensive view of personal branding using LinkedIn s profile content sharing and thought leadership capabilities Additionally Long has assembled a useful set of How To advice links that are available on a companion website The website provides many resource pages and links related to each chapter LinkedIn for Personal Branding The Ultimate Guide is the ONLY LinkedIn book available that will do all of this for the reader Provide an integrated personal branding and LinkedIn strategy needed for today s professionals in a Full Color book Provide additional how to elements in a companion website so you can click over to see detailed instructions and keep updated Provide dozens of examples and case studies from real LinkedIn users Provide several personas and other prompts to help you write the best possible summary LinkedIn For Personal Branding will help you to Select and prioritize the best personal brand attributes for you your career and business Be considered for more strategic assignments and business opportunities Create an authentic personal and impressive profile that demonstrates expertise without appearing to brag Consider all the ways you can demonstrate your personal brand both offline and online and how they work together Be found online increase the likelihood of being contacted by recruiters and sales prospects Select the most memorable words images skills and links Learn best practices for each profile section and also see real examples Write the most strategic and impactful headline and summary Give and receive more endorsements and recommendations Become a thought leader Find and Share content with your network Blog using the LinkedIn Publisher functionality Leverage LinkedIn Groups and Company pages Measure your progress And much more This book is perfect for anyone interested in developing their personal brand using LinkedIn to propel their career or business opportunities Franchise Times ,2009 Brandweek ,2011 Vanity Fair ,2008 A Personal Brand Jose Dumes, 2021-08-26 You represent your business and for that reason building your Fortune .

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influences consumer thoughts behaviors and purchase decisions it is key to business success In this book you will learn how to leverage the best social networking site for business professionals LinkedIn to create your own brand You will find the answers to all the questions you have such as what is personal branding why is personal branding important today and so on

Linkedin Mastery for Entrepreneurs Chris J. Reed, 2016-05-03 You are in charge of your own personal branding as an entrepreneur Accordingly if you wish to achieve great things in the business world LinkedIn is the first logical place to start the process of building your personal brand If you disregard the importance of branding your ambitions are likely to be frustrated and your competitors are more likely to win If you do you are more likely to win and succeed in your business objectives whatever they are LinkedIn Mastery for Entrepreneurs was written for anyone who wishes to maximise the many applications of LinkedIn to build their personal brand By employing LinkedIn to achieve your objectives you must learn to harness the process of becoming a thought leader on LinkedIn Author Chris J Reed is undeniably one of the world's leading experts on LinkedIn Maintaining over 60 000 LinkedIn connections he has continued to uphold his status as one of the world s most viewed LinkedIn profiles He is also an Official LinkedIn Power Profile Chris s book will help you to tailor your own LinkedIn profile so that you too can start to yield its benefits as a powerful branding tool Chris J Reed built his entire Black Marketing business exclusively on LinkedIn and his business continues to grow and prosper via LinkedIn LinkedIn Mastery for Entrepreneurs gives the reader valuable insights into many areas of LinkedIn including What is LinkedIn Why Use LinkedIn as an Entrepreneur Master Your LinkedIn Profile Like a Pro Why LinkedIn Beats Facebook for B2B Marketing How to Message Professionally for Results How to Become a Thought Leader on LinkedIn How to Develop Your Own Personal Brand in LinkedIn 10 Steps to a Powerful Personal Brand B. Vincent, 2024-03-07 In a world where competition is fierce and attention spans are short building a powerful personal brand is essential for standing out and achieving success In 10 Steps to a Powerful Personal Brand Stand Out and Succeed readers embark on a transformative journey towards unlocking their full potential and establishing themselves as leaders in their field Through a comprehensive and practical approach this book guides readers through ten essential steps to building a personal brand that resonates with authenticity credibility and authority From understanding the fundamentals of personal branding to mastering the art of networking continuous learning and thought leadership readers will gain invaluable insights and strategies for crafting a compelling narrative expanding their network and showcasing their expertise to the world With each chapter readers are empowered to reflect on their personal growth journey commit to continued growth and self improvement and embrace a sense of empowerment and confidence in their abilities Through actionable steps and practical advice readers are equipped to set specific goals take decisive action and make their mark on the world Whether you re a seasoned professional looking to elevate your personal brand or a newcomer seeking to establish yourself in your field 10 Steps to a Powerful Personal Brand Stand Out and Succeed offers the guidance inspiration and tools you need to achieve your goals and make a lasting impact in your personal and professional life Embark on this transformative journey today and unleash the power of your personal The 5-Minute Guide To Success On LinkedIn Roman Alexander Wellington, 2020-08-01 The 5 Minute Guide To brand Success On LinkedIn is for entrepreneurs who want to leverage the incredible secret power of LinkedIn for business growth expert positioning and lead generation This guide walks you through why you should be using LinkedIn and how to use it the right way to unleash the platform s unique power for your success This book the 7th in the acclaimed Wellington s 5 Minute Guides For Success series covers in a short and easy to understand way such topics as How To Create A Professional Profile Showcase Your Work Watch Who s Watching Your Finding Your Group Keeping Your Account Active Providing Value Expertise Why Sharing Is Caring Sponsoring Your Content Essential Resources You ll Need For Your Entrepreneurial Journey About The Wellington s 5 Minute Guides For Success Series Roman Alexander Wellington decided to launch a series of beginner focused short reads style books focused on the most essential areas of success that could be read quickly and referred back too often by new entrepreneurs Wellington's 5 Minute Guides For Success Cover Topics Including Entrepreneurship Mindset Leadership Business Branding Personal Branding Content Marketing Digital Marketing While Mr Wellington's full length books focus more in depth on each subject area the 5 Minute Guides are intended to provide beginner friendly tips strategies explanations and reference points These guides are for readers who are looking for more information on one of the covered topic areas but don t have several hours to sit and read a full length book on it He hoped this short read style would help him reach readers just starting their entrepreneurial journey who may be interested in building businesses or brands of their own and we re looking for a simple way to start learning what was required The books within the Wellington's 5 Minute Guides For Success series are not intended to provide in depth coverage of each topic nor are they for readers with extensive previous experience although they could certainly be helpful refreshers. They are intended to help a beginner understand the basics and help aspiring entrepreneurs avoid getting information overload By providing shorter less complex and more easily digestible information Mr Wellington hoped that it would be enough to spark the interest of his readers encourage them to learn more and provide the initial knowledge needed for them to take their first steps in their entrepreneurial journey About The Author Roman Alexander Wellington Roman Alexander Wellington is an American business magnate who has founded nine companies comprising dozens of brands and has 20 years of experience in Digital Marketing Public Relations and Corporate Branding He is a second generation public relations specialist is ranked as one of the Top 10 Digital Marketing Consultants in the USA has founded three award winning Marketing and Public Relations firms and is a Best Selling Author who has written 20 books on the subjects of Entrepreneurship Leadership Branding and Digital Marketing **Linkedin** Viveka Rosen, Dayna Steele, 2016-10-17 LinkedIn is one of the most powerful free networking tools anywhere for any individual in any industry LinkedIn 101 Ways to Rock Your Personal Brand will help you best streamline your efforts and show you all LinkedIn has to offer to grow your professional network and succeed in

your career Whether you are looking for clients and customers collaborators or a new employer follow the simple tips in this book to build your own path to success using LinkedIn Viveka von Rosen and Dayna Steele have mapped out what you need to do to get ahead using this powerful social media platform

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