



# HOW TO GET BRAND DEALS

# In Depth How To Get Brand Deals Guide For Small Business

**Kyle Lacy, Stephanie Diamond, Jon Ferrara**



## **In Depth How To Get Brand Deals Guide For Small Business:**

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**Barbara Findlay Schenck**, 2023-06-01 Includes Downloadable Forms and Worksheets A roadmap to planning your exit and the steps of how to sell your business when ready Learn the entire process how to sell your business from understanding valuation methods to attracting buyers and negotiating a successful sale Plus get an exclusive digital toolkit of selling a business forms and business valuation worksheets that will help you stay organized and keep on track Expanding upon its earlier edition of *The Guide to Selling Your Small Business* this new edition presents the process of how to sell your business in two parts Part I focuses on assessing a business in its current condition then developing a plan to build value and prepare your business for sale to meet your financial goals Part II focuses on the process of selling your business including assembling your transition team marketing your business for sale and attracting buyers negotiating strategies conducting due diligence and the closing process Want great results and peace of mind Get this easy to read book

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