



Your Guide to Starting and Entrepreneurial Small Business

Buying A Business A Stepbystep Guide Entrepreneurial Success Series

Susan C. Awe



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Buying a Business Ronald J. McGregor, 1993 Traces the entire business purchase process offers tips and suggestions that provide a special advantage over other buyers *Entrepreneur*, 1993 **The Entrepreneur's Information Sourcebook** Susan C. Awe, 2012-01-16 For 21st century entrepreneurs this book provides the practical guidance they need to overcome the often intimidating challenges of starting organizing and running a new business effectively and efficiently The economic downturn has many individuals considering going into business for themselves rather than relying on an employer for their income Unfortunately according to data from the Small Business Administration the odds of long term success are against them 69 percent of businesses do not last past seven years and 56 percent fail in less than four This book provides entrepreneurs with a comprehensive guide to the resources they need or will likely want to consult when starting a small business and in order to stay profitable over the long run The Entrepreneur's Information Sourcebook Charting the Path to Small Business Success Second Edition provides the expert guidance and up to date print and web resources an entrepreneur may need to make his business thrive and grow from inception and information gathering to raising capital to marketing methods and human resource concerns Nearly half of the resources in this newly updated book are new and the essays have also been updated to reflect current business practices This book is an essential tool that provides quick and easy access to the information every small business owner needs *Small Business Sourcebook*, 2004 **The Handbook of Small Business Organization and Management** James M. Thompson, 2006-12-29 THE HANDBOOK OF SMALL BUSINESS ORGANIZATION AND MANAGEMENT is an easy to read practical guide that covers the major errors made by small businesspersons as well as the major problems of small business organization and management Written by Dr James M Thompson whose training and experience covers a broad area including small business ownership law manufacturing and college teaching Dr Thompson received the Ph D degree from the University of Delaware in chemistry He has organized and managed two successful businesses has served with the judiciary for New Castle County Delaware worked as a manufacturing chemist and is presently serving as a college professor The author has sought to combine under one cover a variety of diverse information all essential to organizing and successfully managing a small business and written in a fashion digestible to the entrepreneur In writing THE HANDBOOK OF SMALL BUSINESS ORGANIZATION AND MANAGEMENT the author has focused upon the small manufacturer but the contents are not limited to this area Much of the information is applicable to any small business operation THE HANDBOOK OF SMALL BUSINESS ORGANIZATION AND MANAGEMENT is recommended for persons contemplating small business ownership as well as those already in business Also the book could serve as introductory text for a course in small business ownership THE HANDBOOK OF SMALL BUSINESS ORGANIZATION AND MANAGEMENT contains over 250 pages and 18 major chapters Among them include Why Businesses Fail Proprietorship Partnership or Corporation How to Incorporate How to Prepare the Business Proposal Profiling and Surveying

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