

BUSINESS STUDIES – PRELIMINARY NOTES

Notes

Nature of a Business

Role of business:

- *Nature of a business*
- *Producing goods and services*
- *Profit, employment, incomes, choice, innovation, entrepreneurship and risk, wealth and quality of life*

A business is an organised effort of individuals to produce and sell, usually for a profit, the products that satisfy individual's needs and wants.

- **Goods** are items that can be seen and touched (tangible)
- **Services** are things that are done for you by others (non-tangible)

Profit	<ul style="list-style-type: none"> - Return/award business owners receive for producing products consumers need/want. - Is created when revenue is greater than operating cost. - What remains after all expenses have been deducted from sale revenue.
Employment	<ul style="list-style-type: none"> - Provides consumers money to purchase goods/services. - Numbers hired varies due to nature/demand of product. - 70% private sector employment is from SME's.
Income	<ul style="list-style-type: none"> - Amount of money individuals receive for their labor. - Employees: <u>wage</u> (weekly) or <u>salary</u> (fixed annually) - Business owners: <u>profits</u> - Shareholders: <u>dividends</u> - Amount of income business receives relies on how effectively they meet consumer needs/wants.
Choice	<ul style="list-style-type: none"> - Is the act of selecting among alternatives, consumers have the opportunity to purchase a variety of products at competitive prices. - Greater competition= greater variety of products available.
Innovation	<ul style="list-style-type: none"> - Is creating a new product/service/process, or significantly improving an existing one. - These generally satisfy a need that is not presently being satisfied. - Improved efficiency and productivity- finding better ways to do things. <p>CASE STUDY: VEGEMITE</p>
Entrepreneurship/risk	<ul style="list-style-type: none"> - Ability to start, operate and assume the risk of a business venture in hope of making a profit. - Prepared to take risk, usually explore untapped markets with no track record of proven consumer demand/return - Failure= owner loses all/part of money invested into business - No profit= risk of not being paid - Require new and innovative ways to promote product/service- regularly update business objectives or recognise new opportunities to expand/diversify. <p>CASE STUDY: JANINE ALLIS (BOOST)</p>

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Morris Wood



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Excel Preliminary Business Studies Louise Fleming, 2004-10 Contains a comprehensive summary of the entire course activities glossary of terms and a list of websites *Excel Years 11-12 Business Studies Pocket Book* Morris Wood, 2001

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Strategic Business Studies | Preliminary Matthew Parsons,2021-01-22 Textbook for the preliminary course of study of Business Studies from NESA in NSW **Business Studies in Action** Stephen Chapman,Cassy Norris,Natalie Devenish,Llian Merritt,2005 The third edition of Business Studies in Action HSC Course along with the second edition of Business Studies in Action Preliminary Course have been thoroughly revised and updated to meet the requirements of the Stage 6 Business Studies syllabus for New South Wales The Business in Action series provides students with contemporary engaging and accessible texts covering all compulsory topic areas An awareness of the learning needs of students is the basis of the writing and construction of these texts Student friendly language is used throughout and concepts are consistently explained in straightforward terms Business theory and practice is linked through the extensive use of Snapshots each accompanied by a set of questions Revision exercises at regular stages check and extend student understanding in line with outcomes Features A level of language that is accessible to all students Introductory business at work stories at the start of each topic to stimulate students awareness of the issues being covered by the topic area A concept map at the start of each topic detailing the areas of study A text that closely follows the syllabus Simple straightforward explanations of complex concepts that are reinforced by numerous up to date statistics and easy to read diagrams Biz Words definitions of the bolded words in the text highlighted in the margin for easy reference Biz Facts interesting and topical snippets of supplementary information to engage students Snapshots profiles of businesses and individuals and the contemporary business issues they face Full colour diagrams illustrations and photographs to capture interest while illustrating and clarifying concepts and ideas Revision exercises that reinforce the business studies concepts and extension exercises for students of higher ability A comprehensive glossary that defines the most important business terms Sample assessment tasks for each topic comprising multiple choice short response and extended response questions **Business Focus Preliminary** Michael Horsley,Mike Horsley,Natasha Terry-Armstrong,Ian Biddle,Robert Mulas,Sonja Anderson,2010 BUSINESS FOCUS PRELIMINARY incorporates the best practices in teaching and learning in a new series that reflects the revised Business Studies syllabus 2010 The Business Focus author team has a wealth of experience in teaching curriculum and research This text reflects the

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Business Studies in Action Preliminary Course A. S. Mustafa, Stephen Chapman, Natalie Devenish, 2010-12-01 Business Studies in Action Preliminary Course Third Edition eGuidePLUS for teachers contains a HTML and PDF version of the entire student text as well as a complimentary set of targeted electronic resources including Handbook, 2001

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