

FUNDAMENTALS OF BUSINESS POLICY AND STRATEGY

In today's fast-changing global economy, generating new ideas, insightful Business Policy and strategic strategy are essential for an organization's growth and survival. The textbook reviews basic and alternative strategy policies and provides an understanding of strategic management to deal with environmental change and formulate strategic alternatives.

Expertly blending theory with practicality, the book provides an innovative introduction to the tools necessary to navigate through the current highly competitive business environment. The book is structured to help and guide the students how to successfully formulate, implement, and evaluate corporate strategy.

The author presents four thoroughly updated cases chosen from the real business world, exposing the students with the key issues and problems in marketing and strategy, especially in the Indian context. The cases focus on competitiveness, product development, market strategies and international business. Further the book provides experiential/real assignments as well as their solutions.

This comprehensive text that exceptionally fills the gap between theory and practice of business policy and strategy is a must read for management students as well as business practitioners.



Prof. Bhushan Manchanda

(Teacher, Educator, Motivational Speaker, Author, Career Coach, Blogger and Strategy Advisor)

MA (Economics), PGDIPM, MBA (Faculty of Management Studies, University of Delhi, India), with over 17 years' integrated experience in Business, Industry, Education, Research and Teaching.

Prof. Manchanda has a background of over 17 years in Corporate Marketing Sales, HR and Talent Acquisition, Production Planning and Leadership. His career has expanded over several industries including FMCG and Consumer Durables.

Till recently during his tenure of 12 years he was associated with a premier NAAC 'A+' Grade Business School in New Delhi. He had varied responsibilities as Associate Professor of Management Studies, BOD, Head Corporate Affairs and Placement and other functions. He is presently Visiting Professor of Department of Management in the India Gender Delhi Technical University for Women (IGDTUW), Delhi.

Prof. Manchanda has written a number of books and articles on Entrepreneurship Development and Innovation, Business Strategy, Motivation, Personality Development, etc. details of which are available at "<https://www.linkedin.com/profile/BhushanManchanda/>".

He is a member and chair holder in various academic and professional associations and also serves as member on advisory boards and as reviewer/editor with several journals.

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Total Quality Management strategy throughout all activities and thereby achieve top quality performance overall not just focusing on product or service quality The text addresses the issues of implementing TQM teamwork and changes in culture and emphasizes the integration of TQM into the strategy of the organization with specific advice on how to implement TQM Topics covered include quality function deployment QFD communications and quality strategy measurement and benchmarking and teamwork for culture change including the Drive model Ten points are presented to aid senior management in their thinking on commitment culture and communication issues

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