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# BUSINESS MEXICO

**A Practical Guide to  
Understanding  
Mexican  
Business Culture**

Peggy Kenna

Sondra Lacy

# **Business Mexico A Practical Guide To Understanding Mexican Business Culture**

**Michael Scott Doyle, T. Bruce  
Fryer, Ronald Cere**



## **Business Mexico A Practical Guide To Understanding Mexican Business Culture:**

*Business Mexico* Peggy Kenna, Sondra Lacy, 1994 This book offers a smooth and problem free transition between the American and Mexican business cultures A concise at a glance comparison of business styles and practices and social customs *Business Mexico; A Practical Guide to Understanding Mexican Business Culture* P. Kenna, Working Globesmart Ernest Gundling, 2003-07-16 Your guide to global citizenship for 21st century success Taking a new assignment in your company's foreign office Meeting a business associate from another country Videoconferencing with a group of global co workers Negotiating a project deadline with the foreign software engineer across the hall Learn how to apply a new set of cultural competencies to successfully cross national or cultural boundaries Working GlobeSmart shows how global people skills add value to global business and captures the essence of what global leadership means the ability to create a corporate culture that builds cooperation across borders and cultures between customers and suppliers across every organizational line

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other than their own Bernstein s Elaborated and Restricted Code theory and Schmidt s Compliance Gaining theory are utilized      *Exito comercial* Michael Scott Doyle,T. Bruce Fryer,Ronald Cere,2001 Designed to give advanced intermediate and advanced level students of Spanish a foundation in business vocabular basic business and cultural concepts and situational practice that will help prepare for success in today s Spanish speaking business world It is assumed that students have already mastered the fundamentals of Spanish grammar and that they control the general vocabulary needed for basic communication      *Books in Print Supplement* ,2002      **Forthcoming Books** Rose Arny,2003

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