

Five steps process for buying business

This slide show process of purchasing business that help customers to make best and cost effective decisions. It include five steps: problem recognition, description, search information, supplier selection and post purchase evaluation.



Buying The Business

Garrett Sutton



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result Robert Kiyosaki the best selling author of Rich Dad Poor Dad has this to say about Buying and Selling a Business

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How to Buy a Good Business with Little Or None of Your Own Money Lionel Haines,1987 An authoritative step by step guide to the leveraged buy out of businesses otherwise known as buying a business with someone else s money

How to Buy a Business Without Being Had Jack Gibson,2010-10 Before you start wading through the buying process it s imperative to learn about common pitfalls that often trip up unwary buyers and how to determine a fair value for a business that attracts your interest even businesses that at first glance appear to have little or no reported earnings Mr Gibson who has been helping buyers and sellers for more than thirty years helps you do your due diligence Make it a point to gain all the knowledge you can as you think about one of the most important financial decisions of your life Learn what constitute the elements of value why adjustments to financial statements are important and how to determine the accuracy of financial statements Gibson also describes how to prepare a purchase contract that will protect your interests and ensure a smooth closing You ll read case studies that help you discover if profits are overstated or maybe understated as in the case of hidden assets And you ll read comments from experienced business owners who wish they had known more about how to avoid the common mistakes many buyers make The book also contains a useful study and discussion guide

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