

A MULTIPLAN BUSINESS USER'S GUIDE

BUSINESS PROBLEM SOLVING

with Multiplan

1-27-2408
PRICE
40 \$19.95

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Here is the ideal desk reference on how to use Multiplan to:

- Solve credit and collection problems •
- Solve pricing and gross margin problems •
- Solve breakeven and profit problems • Solve inventory problems •
- Solve sales and marketing problems • Solve cost problems •
- and much, much, more •



PART 1: ACTUAL RESULTS

| Line Item: | | | | Period ending | | |
|---------------------|--------|--------|--|---------------|---------|---------|
| | | | | Dec-84 | Dec-85 | Dec-86 |
| Net sales | 40,000 | 39,200 | | 404,000 | 532,000 | 585,640 |
| Cost of goods sold | 30,000 | 29,900 | | 300,700 | 335,412 | 345,528 |
| Gross profit | 10,000 | 9,300 | | 203,300 | 196,588 | 240,112 |
| S&A expenses | 5,000 | 5,000 | | 50,000 | 130,100 | 122,515 |
| Selling expenses | 2,000 | 2,000 | | 20,000 | 55,000 | 50,000 |
| Depreciation | 1,500 | 1,500 | | 15,000 | 5,500 | 5,500 |
| Interest expenses | 500 | 500 | | 500 | 500 | 500 |
| Operating income | 40,000 | 54,300 | | 65,100 | -100 | 50,544 |
| Other income | 0 | 10,000 | | 0 | -5,000 | -5,000 |
| Other expenses | 0 | 0 | | 0 | 0 | 0 |
| Income before taxes | 40,000 | 64,300 | | 65,100 | -5,100 | 50,544 |
| Taxes | 5,000 | 10,000 | | 10,000 | -1,000 | 10,000 |
| Net income/loss | 35,000 | 54,300 | | 55,100 | -4,100 | 40,544 |

PART 2: CHANGE IN ACTUAL RESULTS (year-to-year change in \$)

Business Problem Solving With Multiplan A Multiplan Business Users Guide

L Reisser



Business Problem Solving With Multiplan A Multiplan Business Users Guide:

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