




ICMA



# Directory of Executive Search Firms

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**Jane Lockshin**



## **Directory Of Executive Search Firms:**

*The Directory of Executive Recruiters, 2001* Kennedy Information, 2000-11 The famous Red Book is the authentic source job seekers trust when making career moves Published since 71 updated annually by a full time research staff this definitive guide to working with headhunters profiles over 4 300 firms Listings include full contact information with fax numbers e mail addresses web sites Recruiting firms are easily targeted by industry management function geographical areas in the detailed indexes In addition over 12 000 individual recruiters are grouped by their specialty niche areas making it easy for users to find the right recruiter A free CD ROM is included with tips on making a career move strategies for working with recruiters Mentioned in The Kiplinger Washington Letter Marilyn Mcats Kennedy s Career Strategies National Business Employment Weekly Forbes What Color is Your Parachute Knock Em Dead featured on CNBC Called The bible of the executive recruiting business in Sylvia Porter s Personal Finance Magazine      *The Prentice-Hall Directory of Executive Search Firms* William Lewis, Carol Milano, 1986      [The Green Executive Recruiter Directory: The Most Comprehensive Resource of Executive Search Firms That Specialize in Green Jobs in the Us](#) Chris De Morsella, Tracey De Morsella, 2011-04-01 The Green Executive Recruiter Directory The Most Complete Compilation of US Search Firms That Specialize in Renewable Energy Green Building Sustainability Environmental and Other Green Careers includes over 500 in depth listings of green executive search firms It also features three bonus chapters on how to work with and establish close working relationships with green recruiters so that you never have to use a job board ever again You can take control of your green career by building relationships with green recruiters This 352 page targeted and thorough resource enables you to quickly identify those recruiters who can be the most effective at helping you achieve your career goals The Green Executive Recruiter Directory is also packed with the strategies and know how you need to maximize your career opportunities and includes detailed guidelines on how to gain the attention of green executive recruiters You will learn how to tap into the hidden job market of opportunities not found on the job boards in some of the nation s fastest growing green sectors This easy to use directory and guide is an excellent resource for mid level professionals top executives career changers and entry level professionals What s Inside You will find over 500 in depth listings of US based executive search firms specializing in 32 green industry and functional practice areas including renewable energy sustainability conservation green building green marketing business development environmental management energy management electric cars waste management recycling smart grid climate change cleantech and many more The Green Executive Recruiter Directory also contains indispensable information on how rising green professionals can tap into the hidden green job market and how they can carve out a rewarding and lucrative career with the assistance of green executive recruiters There are six easy to search indexes that enable you to quickly identify recruiters that will best be able to help you achieve your green career success They are cross referenced by industry and job function types of searches conducted contingency vs retained leadership level services provided and geography Also

provided are a directory of top green professional associations and a directory of leading green industry blogs and portals With The Green Executive Recruiter Directory you will discover how to use the information in the directory to create a customized targeted list of recruiters that is right for you You will also learn how to master LinkedIn and other social media as tools for getting recruiters to come to you with green job opportunities Readers will become skilled at establishing themselves as experts in their chosen industry and career specialty These will also learn how to establish career partnerships with recruiters and become someone who green recruiters seek out for rewarding opportunities so they never have to use a job board ever again The Green Executive Recruiter Directory provides information on how to develop a green recruiter contact and relationship building strategy It also contains details how to build your visibility and establish your expertise in your green industry and career specialty

**The Directory of Executive Recruiters**, 1994 This guide is designed for businesses seeking professional assistance in filling key positions Material is arranged by method of payment retainer or contingency by geographical area and by alphabetical list of key principal officers of recruiting firms

**The Directory of Executive Recruiters** Kennedy Information Staff, 2001-12 Known since 1971 as the Red Book The Directory of Executive Recruiters has been called the bible of the industry by CNBC and Sylvia Porter It is the largest continuously updated recruiter database in the world This jumbo hardcover edition is specially designed to help corporate buyers of search services make informed decisions on which recruiting firm would best suit their hiring needs It is also useful to search providers for competitive intelligence acquisitions and partnerships The Directory lists over 8 000 offices of 5 700 search firms in the U S Canada and Mexico and contain detailed information on each firm street addresses phone numbers fax numbers e mail and web addresses plus function and industry specialties It is comprehensively indexed by function industry specialty and geographic location The unique specialty index has 565 niche categories with the names and company affiliations of over 14 000 recruiters In addition the Corporate Edition reports firm revenues number of recruiters and year founded and lists full contact information for international branch offices It also contains a key contact index Introductory pages give expert advice to corporate hirers on choosing and using executive search firms The Directory of Executive Recruiters is one of the most popular reference books in libraries nationwide Lynne M Oliver Reference Librarian Morris County NJ Library

*The Directory of Executive Recruiters*, 2002 Kennedy Information, Incorporated, 2001-08 The paperback edition of The Directory of Executive Recruiters is a quick but thorough reference for career changers and job seekers to contact search firms that match their areas of expertise Using the same database as the Corporate Edition above it concentrates on North American firms Internal information such as firm revenues number of recruiters etc is not included Introductory material helps guide job seeker expectations with strategies for using recruiters as part of overall career management Anyone looking to turn headhunters heads should have a copy of the Directory William Flanagan Senior Editor Forbes

*The Directory of Executive Recruiters* Kennedy Publications, Kennedy Information, 1998 Whether an executive is

seeking a position at a microbrewery or SAP software consulting firm The Directory of Executive Recruiters has the contacts who can make or break a job search Known to insiders since 1971 as the Red Book the 1999 edition contains detailed information on over 11 000 recruiters at more than 6 100 offices in North America Executives can easily identify recruiters who can best match their skills and interests to open positions using the extensive indexes industries functional expertise geographic locations and individual recruiter specialties 455 areas Includes free CD ROM with advice on working with recruiters 2020 Chicago Directory of Search Firms and Recruiters Jane Lockshin,2020-01-30 Information for Your Job Hunt Databases and Directories Used by Resume Writers Outplacement Firms Career Coaches College Career Centers and Individuals Since 1987 Job hunters need to do many things to get a job call all their friends and relatives answer ads and send out hundreds even thousands of letters and resumes in a targeted direct email direct fax or direct snail mail campaign Our online databases and directories are designed to help you in that last task to get your personal cover letter and resume to the executive search firms that specialize in your field Executive search firms work to fill management positions at top companies across the U S and abroad It is estimated that almost two thirds of executive positions are filled by executive search firms Personnel agencies work to fill professional technical and administrative personnel at companies The search firms and agencies in our database are hired and paid by companies that need new employees Our Directories of Search Firms and Recruiters are drawn from our database of more than 16 000 search firms and personnel agencies and more than 38 000 key contacts The directories contain descriptive information about each search firm and recruiter in its category and contain the contact information that you can easily use to contact these recruiters The directories list companies alphabetically by name with multiple offices of the same firm listed alphabetically by city This review is for 2017 CXO C Level Executives Directory of Search Firms and Recruiters Job Hunting Get Your Resume in the Right Hands Kindle Edition Useful by Clark Hansen on June 20 2017 Format Kindle Edition Verified Purchase Great resource Puts everything into a single place Information can be utilized immediately and acted upon Very practical reference tool Amazon Reviews 5 0 out of 5 stars Outstanding Reference for Job Seekers as well as Recruiters and Managers November 20 2013 By Let s Compare Options Amazon Rocks Worldwide This review is from IT Managers eBook Directory of Search Firms and Recruiters Job Hunting Get Your Resume in the Right Hands Kindle Edition Custom Databanks has been selling headhunting and many other databases and lists since the 1980s They are one of the most reputable data warehouses around Some of the web reviews that trash these directories as just sales brochures for their lists are not correct They even state that CD removes contact info These are both untrue Don t believe me just use the wonderful Amazon publisher look inside feature full profiles and contact data is given Now there ARE many more lists on their DBMS including city by city cuts etc and you likely will want to actually buy some of these lists in your niche with the discount code you get with this purchase But that s certainly not necessary to get a lot of value from these pubs This particular one focuses on jobs at 50K or better but come on that s base entry level for

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