

How Do You How To Get Brand Deals Ideas In Usa

John Philip Jones

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How to Use Advertising to Build Strong Brands John Philip Jones,1999-07-13 John Philip Jones belongs to an elite group of intellectual adventurers searching for true meaning in an increasingly complex communication industry Anyone involved in understanding how brands are born and nurtured should follow his work with keen interest Andy Fenning Executive Vice President Director of Strategic Development J Walter Thompson New York Advertising s greatest single contribution to business is its ability to build brands and this comprehensive volume covers all aspects of this critical marketing process Edited by John Philip Jones best selling author of What s in a Name Advertising and the Concepts of Brands and When Ads Work New Proof That Advertising Triggers Sales this handbook offers an authoritative examination of successful brand building techniques An authoritative cast of chapter authors representing a global mix of academic and professional backgrounds that examine all aspects of brand management brand equity new and mature brands and brand magic The brand concept is also extended in unexpected new areas such as political marketing green marketing and the arts This handbook is part of a series edited by John Philip Jones that stands as a complete library of essential advertising theory and practice Other volumes in this series include How Advertising Works The Role of Research and The Advertising Business

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