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Personal Brand On Linkedin For Dads In America

Gabrielle Dolan

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prevails creating a powerful network of connections that drive people to buy your product company or vision People don t make decisions with their conscious mind but on instinct In The Power of Instinct marketing consultant and behavioral science expert Leslie Zane shows that to grow a brand business or even a social movement traditional persuasion tactics fall short Instead you must connect to the instinctive mind And to do this you need to understand the science of consumer choice and employ techniques that work with a person s brain not against it Zane uncovers the hidden network of connections that dictates the snap decisions we make and cracks the code on how to influence it With a revolutionary set of rules for expanding the network Zane shows us how to make any brand business political candidate or idea the dominant instinctive choice With science as your guide as well as stories from the world's most successful brands from McDonald's and Lululemon to the Yankees and Taylor Swift you ll learn What kind of messages create the greatest amount of positive associations Why finding new customers accelerates growth and relying on existing ones is a trap Why emotional stories are not enough to drive trial and long term brand loyalty Whether you re an entrepreneur Fortune 500 executive marketing professional or job seeker mastering the power of instinct will help supercharge your growth and make whatever you re selling the first choice for any audience Guerilla Marketing on the Internet: The Definitive Guide from the Father of Guerilla Marketing [ay Conrad Levinson, Mitch Meyerson, Mary Eule Scarborough, 2008-07-02 The Father of Guerrilla Marketing conquers the newest marketing frontier Levinson offers you a step by step system on how to apply the proven acirc euro oelig Guerrillaacirc euro yen strategies to the ultimate marketing weapon the Internet Its enormous appeal is the focus on how to achieve greater visibility and increased profits through energy time and imagination rather than big marketing dollars You learn how to level the playing field by gaining traffic to your website convert visitors into paying customers and ultimately take your business to new levels of profitability and efficiency **Stories for Work** Gabrielle Dolan, 2017-02-07 Learn the science and master the art of telling a great story Stories for Work walks you through the science of storytelling revealing the secrets behind great storytellers and showing you how to master the art of storytelling in business Stories hold a unique place in our psyche and the right story at the right time can be a game changer in business whether tragedy triumph tension or transition a good story can captivate the listener and help you achieve your goals In this book author Gabrielle Dolan draws from a decade of training business leaders in storytelling to show you what works why it works when it works best and what never works You ll learn how to create your own stories authentically yours crafted to attain your goal and develop an instinct for sharing when the time is right In depth case studies feature real world people in real world businesses showing how storytelling has changed the way they work motivate and lead providing clear examples of the power of this enormously effective skill Storytelling gives you an edge Whether you re after a promotion a difficult client a big sale or leading through transition a great story can help you smooth the road and seal the deal This book is your personal coach for masterful storytelling with expert guidance and lessons learned from real world business leaders Learn why storytelling grabs attention

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Lead the Future - Shape your Brand Oxana Zeitler, 2020-02-13

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