



Guide to Evergreen Content

How to Build a
Successful
Evergreen
Content Strategy



Honest Evergreen Content Strategy Guide Near Me

Prabhu TL



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Practical Content Strategy & Marketing Julia McCoy, 2017-11-27 Finally a real life practical industry guide on content strategy and marketing Practical Content Strategy Marketing is your go to guide on a practical content strategy and marketing education created by author Julia McCoy as a written accompaniment to her new course the Content Strategy Marketing Course www.contentstrategycourse.com If you run a business or if you're trying to break into a top dollar content marketing career you need to know the practical concepts involved in content strategy and marketing The how the why the where of content Content marketing itself involves so many platforms formats content types strategies tools and to get the most ROI from your approach to content marketing and strategy you have to know how to do the most important content marketing practices Forget FOMO and trying to figure out too many things This guide will teach you the most important foundations and skills you actually need in order to get far in our booming industry of content marketing For the first time in the industry Practical Content Strategy Marketing lays the hows of content marketing and strategy out in a step by step approach book form Each section has written exercises built to solidify what you're reading and learning you'll be able to fill these out with a pen Don't be afraid to mark up this book Why is this book different You're not going to find corporate birds eye mumbo jumbo fluff in this content marketing guide Quite the opposite The author Julia McCoy won her way to the top awarded as the top 33rd content marketer in 2016 the hard knocks way She dropped out of college and built a content agency Express Writers on nothing but 75 and the tenacity to go and follow her dream and see it through Five years later Julia's business has served over 5 000 clients and employs over 40 team members and her content consistently ranks at the top of Google and among the highest shared for guest publications Her go to marketing strategy A practical hands on content marketing approach that has ended up bringing her 99% of the clients her agency currently works with With Julia as your guide learn the principles and physical how to behind these six key cores of effective content marketing Module 1 Core Foundations of an ROI Based Content Strategy Module 2 Audience Persona Discovery Sales Funnel Content Mapping Style Guidelines Module 3 Understanding Keywords SEO Opportunities Creating Keyword Reports Module 4 How to Build Content Cores Your Content House for an Authority Presence Online Module 5 Practical Content Creation Your Site Guest Blogging Module 6 Content Promotion Setting a Budget Preparing Your Editorial Calendar Maintenance Along the way you'll get to build a working content strategy from the ground up using the Brand Strategy Exercises in each module Have your pen and thinking cap ready and a brand you want to build an entire working strategy for Practical Content Strategy Marketing is a field guide for the smartest content marketers who know that strategy is the key to thriving in our world of new marketing through content Bonus leading business marketing expert Mark Schaefer joins Julia to write the foreword and guests Sujana Patel Michele Linn Steve Rayson and more appear in guest lessons throughout the book [Content Strategy for the Web](#) Kristina Halvorson, 2009-09-25 If your website content is out of date off brand and out of control you're missing a huge

opportunity to engage convert and retain customers online Redesigning your home page won't help Investing in a new content management system won't fix it either So where do you start Without meaningful content your website isn't worth much to your key audiences But creating and caring for meaningful content is far more complicated than we're often willing to acknowledge Content Strategy for the Web explains how to create and deliver useful usable content for your online audiences when and where they need it most It also shares content best practices so you can get your next website redesign right on time and on budget For the first time you'll see content strategy and its business value explained in plain language Find out why so many web projects implode in the content development phase and how to avoid the associated unnecessary costs and delays Learn how to audit and analyze your content Make smarter achievable decisions about which content to create and how Find out how to maintain consistent accurate compelling content over time Get solid practical advice on staffing for content related roles and responsibilities

The Content Strategy Toolkit Meghan Casey, 2023-05-11 In this essential guide Meghan Casey outlines a step by step approach for successful content strategy from planning and creating your content to delivering and managing it Armed with this book you can confidently tackle difficult activities like explaining clearly to your boss or client what's wrong with their content getting the budget to do content work and aligning stakeholders on a common vision Having The Content Strategy Toolkit at your side is like hiring your own personal consulting firm You get a complete array of instructions tools and templates for most challenges you'll face In this practical and relevant guide you'll learn how to Identify problems with your content and persuade your bosses it's worth the time and resources to do it right Assemble a stellar team for your content project Prepare your organization for content transformation Make sense of your business environment and understand your audience Align stakeholders on business goals and user needs Set a compass for your content and decide how to measure success Create maintain and govern on strategy content You'll learn how to treat content like the strategic asset that it is Quality content increases value Poor quality content destroys value It's as simple as that Meghan's book has specific practical and immediately actionable ideas that will help you increase the quality of your content Gerry McGovern CEO Customer Carewords This second edition goes deep into three integral topics for content leaders assembling cross disciplinary teams evaluating processes and building a content playbook If you're looking to build a new practice or retool an existing one this book will help you succeed Natalie Marie Dunbar Author From Solo to Scaled Building a Sustainable Content Strategy Practice **Content Strategy** Guiseppe Getto, Jack T. Labriola, Sheryl Ruskiewicz, 2022-11-30 This comprehensive text provides a how to guide for content strategy enabling students and professionals to understand and master the skills needed to develop and manage technical content in a range of professional contexts The landscape of technical communication has been revolutionized by emerging technologies such as content management systems open source information architecture and application programming interfaces that change the ways professionals create edit manage and deliver content This textbook helps students and professionals develop relevant

skills for this changing marketplace It takes readers through essential skills including audience analysis content auditing assembling content strategy plans collaborating with other content developers identifying appropriate channels of communication and designing delivering and maintaining genres appropriate to those channels It contains knowledge and best practices gleaned from decades of research and practice in content strategy and provides its audience with a thorough introductory text in this essential area Content Strategy works as a core or supplemental textbook for undergraduate and graduate classes as well as certification courses in content strategy content management and technical communication It also provides an accessible introduction for professionals looking to develop their skills and knowledge **Content**

Strategy at Work Margot Bloomstein, 2012-02-17 Content is king and the new kingmaker and your message needs to align with your model and metrics and other mumbo jumbo right Whether you're slogging through theory or buzzwords there's no denying content strategy is coming of age But what's in it for you And if you're not a content strategist why should you care Because even if content strategy isn't your job content's probably your problem and probably more than you think You or your business has a message you want to deliver right You can deliver that message through various channels and content types from Tweets to testimonials and photo galleries galore and your audience has just as many ways of engaging with it So many ways so much content so where's the problem That is the problem And you can measure it in time creativity money lost opportunity and the sobs you hear equally from creative directors project managers and search engine marketing specialists The solution is content strategy and this book offers real world examples and approaches you can adopt no matter your role on the team Put content strategy to work for you by gathering this book into your little hands and gobbling up never before seen case studies from teams at Johns Hopkins Medicine MINI Icebreaker and more Content Strategy at Work is a book for designers information architects copywriters project managers and anyone who works with visual or verbal content It discusses how you can communicate and forge a plan that will enable you your company or your client get that message across and foster better user experiences Presents a content strategy framework and ways to implement in both in house marketing departments and consultancies Includes case studies interviews and lessons learned from retail apparel network television business to business automotive non profit and higher ed brands Details practical sales techniques to sell content strategy and use content strategy processes to sell other services and larger projects *Good Content* Stanley

Idesis, 2018-06-11 There's a sucker born every minute Marketing Executives Man Thankfully the free flow of digital information threatens the world's supply of suckers and that's fantastic news As a human with Internet access your search request puts every big brand solo blogger little startup and rising social media star on an even playing field The wide variety among search results and social media posts helps you filter the authentic from the awful And if you are capable of doing that so are your customers If you're tired of competing for attention with gimmicks writing content that oversells or pitching yourself as the 1 solution at all times you've come to the right place This book provides a content strategy that places the

reader first As a reader of content yourself you search the Internet for high quality objective information not sales pitches This strategy helps you design information for your potential customers lead them to your business and once they ve converted nurture that relationship The Good Content strategy accomplishes those goals by dividing content into 3 familiar funnels Top Here your content serves the reader s needs helps them entertains them and does so with little or no branding This stage earns their respect and builds their trust Middle Interested readers dig deeper to discover more This content engages them by writing from their prospective and the benefits they receive from you and your business Post After the reader converts to a paying customer you serve them personalized content that enriches their experience and grows the relationship Along the way you maximize content potential by studying metrics and data at every step This Strategy Is Not for Everyone Good Content requires candor some find it difficult to write truthfully Good Content requires you respect and acknowledge your competitors not all feel able or ready to do so Good Content demands that you support your decisions with data some find the idea of analytics keyword research and funnel optimizations daunting But if you re more than prepared to handle those requirements read on Inside The Book A top to bottom content strategy that builds trust leads and respect 3 exercises to help you generate content ideas at every stage High level writing tips to keep your content engaging and honest Brief introductions to Google Analytics Search Engine Optimization Content Management Systems Keyword Research and more An overview of off site and on site metrics that help you measure your content s performance Index of necessary tools and skills required to implement the strategy A thorough glossary of definitions Bonus an exclusive PDF print out for readers Not Inside The Book Step by step tutorials for Google Analytics WordPress Search Console or any other tool this is a high level text about content and content strategies What People Are Saying About Good Content A thoroughly entertaining guide to content marketing F Alexander Great read perfect for those getting started and for those that have lost their way F Idesis that s my little brother technically he s people A very helpful introduction to content marketing I walked away with an expanded view on what it means to market yourself in a virtual shameless world M Dynkin **Everybody Writes** Ann Handley,2014-09-15 Finally a go to guide to creating and publishing the kind of content that will make your business thrive Everybody Writes is a go to guide to attracting and retaining customers through stellar online communication because in our content driven world every one of us is in fact a writer If you have a web site you are a publisher If you are on social media you are in marketing And that means that we are all relying on our words to carry our marketing messages We are all writers Yeah but who cares about writing anymore In a time challenged world dominated by short and snappy by click bait headlines and Twitter streams and Instagram feeds and gifs and video and Snapchat and YOLO and LOL and tbt does the idea of focusing on writing seem pedantic and ordinary Actually writing matters more now not less Our online words are our currency they tell our customers who we are Our writing can make us look smart or it can make us look stupid It can make us seem fun or warm or competent or trustworthy But it can also make us seem humdrum or discombobulated or flat out boring

That means you've got to choose words well and write with economy and the style and honest empathy for your customers. And it means you put a new value on an often overlooked skill in content marketing: How to write and how to tell a true story really, really well. That's true whether you're writing a listicle or the words on a Slideshare deck or the words you're reading right here, right now. And so being able to communicate well in writing isn't just nice; it's necessity. And it's also the oft-overlooked cornerstone of nearly all our content marketing. In *Everybody Writes*, top marketing veteran Ann Handley gives expert guidance and insight into the process and strategy of content creation, production and publishing with actionable how-to advice designed to get results. These lessons and rules apply across all of your online assets like web pages, home page, landing pages, blogs, email marketing offers and on Facebook, Twitter, LinkedIn and other social media. Ann deconstructs the strategy and delivers a practical approach to create ridiculously compelling and competent content. It's designed to be the go-to guide for anyone creating or publishing any kind of online content, whether you're a big brand or you're small and solo. Sections include: How to write better. Or, for adult-onset writers: How to hate writing less. Easy grammar and usage rules tailored for business in a fun, memorable way. Enough to keep you looking sharp but not too much to overwhelm you. Giving your audience the gift of your true story, told well. Empathy and humanity and inspiration are key here, so the book covers that, too. Best practices for creating credible, trustworthy content steeped in some time-honored rules of solid journalism. Because publishing content and talking directly to your customers is at its heart a privilege. *Things Marketers Write*: The fundamentals of 17 specific kinds of content that marketers are often tasked with crafting. *Content Tools*: The sharpest tools you need to get the job done. Traditional marketing techniques are no longer enough. *Everybody Writes* is a field guide for the smartest businesses who know that great content is the key to thriving in this digital world. **Master Content Strategy, Second Edition**

Pamela Wilson, 2023-10-09. Shorten the distance from prospect to customer with this transformative guide to content strategy. Written for new marketers and seasoned professionals, *Master Content Strategy* shares a proven approach to revenue-generating content marketing that combines human expertise and AI writing tools for content production. This book will show you how to nurture robust consumer relationships and propel your business forward in the digital realm. Plus, you'll get the systems, processes and trustworthy advice of a career marketer on the front lines of the industry. You and your marketing team will: Develop a content strategy to guide what and how often you publish so you can convert skeptical prospects to enthusiastic buyers. Implement a lazy method for content creation with AI as an assistant which will optimize your time and resources. Navigate your website's growth stages with a tailored content plan that ensures continuous brand engagement. Harness multimedia content and amplify your business's messages across platforms. Discover simple ways to repurpose content and multiply your impact without the extra workload. Use strategic content upgrades to transform your email list into a powerful asset. Access real-world content strategies shared by successful content marketers. *Master Content Strategy* is the second book in Pamela Wilson's *Master Content* series. It's an indispensable resource for businesses of all

sizes who want to use a fresh results driven approach to content marketing Ready to compete with content Grab your copy of Master Content Strategy today Practical Content Strategy & Marketing Julia McCoy,2020 **What Is Content**

Strategy? A Beginner's Guide To Standing Out Online Sandra Shillington,2019-06-14 If you re looking for content marketing made easy this book gives you a simple plan to get started The companion guide to The One Year Content Strategy Workbook this book answers the basic questions many entrepreneurs have when they first think about digital marketing It guides you through the one year content planning journal so you can create client attracting to content for your business It will help you create an editorial blog calendar and develop a digital marketing strategy through defining your brand identity target market audience persona and content style guide It will help you develop a content plan and strategy for your business organize your ideas and create an editorial blog calendar **The Definitive Guide to Strategic Content Marketing**

Lazar Dzamic,Justin Kirby,2018-07-03 Understand content marketing best practice from a new perspective with exclusive insight and contributions from leading academics experts global thought leaders and influencers in the industry on key topics to create a truly unique resource including a foreword by Tom Goodwin and bonus online chapters Marketers everywhere are talking about content but not everyone is saying the same thing Some professionals love content and believe it has revolutionized the practice of marketing To others it is mere hype a new name for what marketers have always done The Definitive Guide to Strategic Content Marketing brings together all these diverse perspectives structuring them around useful key topics that provide insight into the multi faceted nature of content marketing weaving together different voices to present a balanced view of the subject Grouping the discussion around relevant subjects such as content monetization native advertising visuals vs video and the challenge of measuring results this book allows readers to cherry pick the most useful aspects of each discussion according to their interests and apply it to their own marketing initiatives With a foreword written by Tom Goodwin author of Digital Darwinism and EVP Head of Innovation at Zenith USA and containing contributions from brands such as GE General Motors HSBC Football Association Diageo and Pernod Ricard plus agencies including Ogilvy Group UK Havas Zenith Vizeum Accenture this book is a truly unique resource Insight and contributions from A list industry professionals and influencers include Tim Lindsay Bob Garfield Bob Hoffman Faris Yakob Thomas Kolster Rebecca Lieb Tia Castagno Scott Donaton Rober Rose David Berkowitz Professors Mara Einstein Mark Ritson and Douglas Rushkoff

Content Strategy in Digital Marketing Cybellium,2024-10-26 Designed for professionals students and enthusiasts alike our comprehensive books empower you to stay ahead in a rapidly evolving digital world Expert Insights Our books provide deep actionable insights that bridge the gap between theory and practical application Up to Date Content Stay current with the latest advancements trends and best practices in IT AI Cybersecurity Business Economics and Science Each guide is regularly updated to reflect the newest developments and challenges Comprehensive Coverage Whether you re a beginner or an advanced learner Cybellium books cover a wide range of topics from foundational principles to specialized

knowledge tailored to your level of expertise Become part of a global network of learners and professionals who trust Cybellium to guide their educational journey [www cybellium com](http://www.cybellium.com) **Master Content Strategy** Pamela Wilson,2018-10-25
A masterclass in content marketing strategy for content creators at every stage of the journey **The Elements of Content Strategy** Erin Kissane,2011 Content strategy is the web s hottest new thing But where did it come from Why does it matter And what does the content renaissance mean for you This brief guide explores content strategy s roots and quickly and expertly demonstrates not only how it s done but how you can do it well A compelling read for both experienced content strategists and those making the transition from other fields Back cover *Inbound Content* Justin Champion,2018-04-24
Develop and implement an effective content strategy tailored to your business s needs Inbound Content is a step by step manual for attracting the right people turning them into leads and closing them into customers Today everyone knows that content is king It s how we engage how we inform and how we pass the time content is everywhere and if you re not leveraging its power to promote your business you ve already been left behind Having a website and social media is not enough if you truly want to take advantage of unprecedented levels of connectedness you have to create content that draws customers in It s not about blindly expanding reach it s about reaching out to the right audience Today s marketplace is no longer about chasing the sale with the right approach to content your customers will come to you Your content must be valuable relevant and consistent but how should it be implemented at the actual content creation level This book shows you how to develop a unified strategy create compelling content tailored to your needs and utilize that content to its greatest advantage in order to build your brand Discover the power of storytelling and generate effective content ideas Plan a long term content strategy and a content creation framework Create great content promote it measure it and analyze its performance Extend your content s value become a more effective writer and develop a growth mentality Effective content is worth its weight in marketing gold It stands out from the noise and to the customer looks like an oasis in a desert of clickbait and paid reviews Inbound Content shows you how to plan build and implement your content strategy for unprecedented engagement and sales *Mastering Web and Social Media with Content Strategy* Emanuele M. Barboni Dalla Costa,2021-11-29 The Timeless Manual for Online Content Creation Success The Definitive Guide to Making Content Creation a Full Fledged Profession Are you ready to turn your passion for online content creation into a successful profession The most comprehensive and versatile Italian guide on the subject is now available ready to accompany you on your uncompromising journey towards achieving your editorial goals Discover the extraordinary benefits this guide offers you Maximize engagement Learn how to stimulate engaging conversations and grow your online community We reveal strategies that will turn your followers into true ambassadors of your success generating genuine word of mouth around your brand Increase brand visibility Our number one goal is to help you make your brand known worldwide Unlock the secrets to overcome obstacles preventing people from seeing your content and reach an ever expanding audience excited about what

you have to offer Harness the power of social platforms Not all platforms are created equal but we will unveil the secrets to maximize success on each of them Learn the best practices for writing irresistible social media posts that cut through billions of other posts with persuasive and effective language Build a solid foundation of evergreen content Discover how to create timeless content that consistently attracts new readers regardless of platform or publication time Find your winning niche and construct an ideal customer avatar for extraordinary results Curate visually captivating details Understand the importance of high quality imagery in capturing readers attention We reveal secrets to creating simple immediate images using tools like Canva to add a professional touch to your online content Supercharge your copywriting Storytelling is crucial in the digital world and we share techniques for utilizing concise yet engaging storytelling methods Learn how to write powerful posts with simple gripping verbs using intriguing lists and questions that captivate readers attention Analyze results for continuous success We show you key metrics to monitor the success of your online content Gain valuable insights on how to improve your social media image and tackle any challenges that may arise on your path to editorial success Seize this remarkable opportunity to transform your content creator career Don t let time slip away leverage the definitive guide to become a successful professional in online content creation Get ready to amaze the world with your creativity and achieve astonishing results Click here to purchase **The Timeless Manual for Online Content Creation Success** now and start turning your dreams into reality

The Story Engine Kyle Gray,2017-05 The Story Engine provides your with everything you need to reap the benefits of content marketing You ll learn how to plan content marketing success early and how to avoid common pitfalls We will explore how to build a team to handle time consuming parts of creation and still feel secure knowing that your content fits your unique brand All this without breaking your budget Back cover **Content Strategy** Prabhu TL,2024-12-02 In today s digital first world content is king but a throne is useless without a strategy Content Strategy Mastering the Art of Creating Distributing and Scaling Impactful Content is your ultimate guide to navigating the complex landscape of content creation and management Whether you re a seasoned marketer a small business owner or a content creator this book equips you with the tools and techniques to craft content that captivates your audience and achieves your goals Content has evolved far beyond traditional marketing It s about building trust sparking meaningful conversations and driving measurable results This book bridges the gap between creativity and strategy offering a step by step roadmap to turn your content into a powerhouse for growth From understanding your audience to leveraging cutting edge trends like AI personalization and interactive content this comprehensive guide covers it all What You ll Learn 1 The Foundations of Content Strategy Discover what content strategy is and why it s essential for success Learn how to identify your audience define goals and create a clear roadmap 2 Building a Winning Content Strategy Master the art of content auditing idea generation and editorial planning Align your content with your brand s objectives and audience needs 3 Crafting High Impact Content Create engaging SEO optimized and visually appealing content Explore storytelling techniques and AI driven tools

for enhanced creativity 4 Effective Content Distribution Learn how to select the right platforms repurpose content and automate workflows Collaborate with influencers and leverage earned owned and paid media channels 5 Measuring and Optimizing for Success Track performance metrics conduct A B tests and refine your strategy Turn insights into actionable improvements for continuous growth 6 Advanced Strategies for Modern Trends Embrace trends like short form videos user generated content and immersive experiences Stay ahead of the curve with personalization and AI powered insights 7 Scaling Your Content Efforts Build a content team streamline workflows and maintain quality while scaling Use tools and templates to make content creation and distribution efficient 8 Inspiring Real World Case Studies Learn from the successes and failures of top brands like HubSpot Airbnb Nike and Coca Cola Why This Book is a Must Read This book goes beyond theory Packed with actionable tips templates and examples it s a practical manual for anyone looking to unlock the true potential of their content Whether you re starting from scratch or refining an existing strategy this guide will help you connect with your audience stand out in a crowded market and drive meaningful results Who Should Read This Book Marketers looking to refine their content strategies and improve ROI Entrepreneurs and Business Owners aiming to grow their brands through impactful content Content Creators seeking to make their work more strategic and results driven Students and Beginners wanting to learn the fundamentals of content strategy Embark on Your Content Strategy Journey Today Content Strategy Mastering the Art of Creating Distributing and Scaling Impactful Content is your essential companion in the fast paced world of digital marketing Take the first step toward crafting content that not only stands out but also drives success Unlock the power of strategic content Your journey starts here **The Web Content Strategist's**

Bible Richard Sheffield,2009 Managing the creation and maintenance of the huge volume of Web content requires an understanding of not just Web writing but of detailed well planned realistic content development processes Those practicing the new discipline of Web Content Strategy are being called upon to help Web development teams navigate this new editorial ecosystem where content not only has to be written but also broken up into thousands of pieces that have to be reviewed approved re purposed edited for search engines translated localized and generated using a new and complex set of tools and techniques The Web Content Strategist s Bible explains how the practice of Web content strategy can be used to effectively manage the size scope and cost of content heavy Web development projects Presented in an easy readable style the book focuses on asking the right questions and gathering relevant information needed for efficient project planning and development [Content Branding Solutions for Entrepreneurs](#) Cheri Lucking,Peter Lucking,2021-01-12 This book is for entrepreneurs and the thought leaders of businesses who want to use branding and content marketing to bring a sustainable stream of qualified leads into their sales cycles and funnel The Full Circle Marketing technique described in CONTENT BRANDING SOLUTIONS for ENTREPRENEURS Strategic Content Marketing is a repeatable evergreen system that provides the highest ROI for your content assets that attract retains converts and delights clients This A To Z Guide to Strategic

Content Marketing for Entrepreneurs Small Businesses and Professional firms is an all encompassing guide on branding content strategy implementation and activation The book provides a step by step hands on process that can be executed in any business to generate qualified leads and more conversions utilizing branding and content marketing on multiple channels CONTENT BRANDING SOLUTIONS for ENTREPRENEURS is the encyclopedia on strategic content branding and marketing that will help you to create a profitable and predictable B2B and B2C Content Marketing Strategy and implementation plan In CONTENT BRANDING SOLUTIONS for ENTREPRENEURS you ll learn how to Communicate your story in TIMELESS messages through branded CONTENT and GRAPHICS for all your media needs Utilize an eye opening step by step process that is clear easy to read and provides a practical blueprint on how to create an income stream of qualified leads to kick start your business Create a targeted content strategy and implementation plan with unique sales propositions offers and messaging Plant your flag to give you a competitive edge in an overcrowded digital marketplace Build brand recognition develop your website design and content to create brand positioning Be the thought leader Stay ahead of the trends without a list by utilizing attraction marketing in combination with pay per click Use email marketing to increase conversions sales Use social media to distribute your content effectively through multiple channels to expand your reach and create conversion opportunities that translate to sales Develop aevergreen content system utilizing Full Circle Marketing with both short form and long form content assets that establish you as an industry thought leader in increasing your positioning in the marketplace Distribute your content effectively with email SEO d content through multiple channels to expand your reach and create conversion opportunities that translate to sales Focus your conversion potential over time with the principles of thought leadership influence and market sophistication and how to write comprehensive targeted sales and marketing copy as a result Avoid marketing bloopers that amateurs make Cheri and Peter are communication specialists in a digital content marketing company specializing in creative content graphics website design and associated consulting services they create excellence on paper and digital media Cheri and Peter have a great ability to understand the nuances of a business and develop fantastic content that communicates with a powerful delivery that is spot on Stephanie Content Marketing is the holy grail for any entrepreneur s profitable business This book is the online formula to create the attention every small business needs to thrive

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