TOP50 CHATGPT PROMPTS FOR BEGINNERS



- Write a short story about a journey to a magical land.
- 2. Summarize the plot of "Pride and Prejudice."
- 3. Explain the theory of evolution.
- 4. Write a poem about the beauty of the night sky.
- 5. What is the significance of Shakespeare's "Hamlet"?
- Describe the process of photosynthesis in simple terms.
- 7. Translate this English phrase into Spanish: "How's the weather today?"
- Give me three reasons why exercise is beneficial.
- Write a persuasive speech about the importance of recycling.
- 10. What are the benefits and drawbacks of artificial intelligence?
- 11. Provide a summary of World War II.
- 12. How does a combustion engine work?
- 13. Create a beginner's guide to cooking pasta.
- 14. Write a review for the movie "Inception."
- 15. How does climate change affect our environment?
- 16. Suggest a healthy meal plan for a week.
- Write a dialogue between two characters arguing about pizza toppings.
- 18. Explain the steps of the scientific method.
- 19. What are the main themes of the novel "1984" by George Orwell?
- Create a workout plan for someone just starting to exercise.
- 21. Describe the characteristics of a good leader.
- 22. Write an introductory paragraph for an essay about the impact of technology on society.
- Explain the concept of gravity to a five-year-old.
- 24. How can I improve my public speaking skills?
- 25. Provide an analysis of the poem "The Road Not Taken" by Robert Frost.

- 26. How do I plant a vegetable garden?
- 27. Write a letter of complaint about a defective product.
- 28. Give me a list of tips for effective studying.
- 29. What are the differences between classical and quantum physics?
- 30. Write an apology letter for a missed appointment.
- 31. Give an overview of the human digestive system.
- 32. Provide a recipe for a vegan chocolate cake.
- 33. Describe the symbolism in the painting "The Starry Night" by Vincent Van Gogh.
- 34. What are the cultural impacts of the Renaissance period?
- 35. Explain the principles of mindfulness and meditation.
- 36. Give a brief history of the computer.
- 37. How do I take care of a puppy?
- 38. Write a recommendation letter for a student applying to university.
- 39. Provide tips on how to write a compelling CV/resume.
- 40. Explain the difference between socialism and capitalism.
- 41. Write a short horror story set in an abandoned mansion.
- 42. What are the key features of a sonnet?
- 43. Describe the process of making cheese.
- 44. Write a monologue about a character who is afraid of the dark.
- 45. How do I troubleshoot a slow computer?
- 46. Explain the basics of photography.
- 47. Write a detailed guide on how to play chess.
- 48. What are the factors leading to the French Revolution?
- 49. Provide an easy recipe for homemade bread.
- 50. Write a description of a beautiful beach scene.





Cheap Chatgpt Prompts For Beginners For Beginners

David Weitzner

Cheap Chatgpt Prompts For Beginners For Beginners:

Chat GPT Millionaire Mr Saravanakumar Thangaraj, 2025-11-12 Chat GPT Millionaire by Mr Saravanakumar Thangaraj is your complete guide to transforming artificial intelligence into real income This book explores practical step by step ways to earn money using ChatGPT AI tools and digital creativity whether you re a freelancer entrepreneur or student Learn how people around the world are using AI to create ebooks develop apps design content automate business tasks and even build entire online income systems all without coding experience You ll discover detailed tutorials proven online methods and AI powered strategies that help you build multiple income streams save time and grow your digital career What You ll Learn Inside How ChatGPT can help you start profitable online businesses Step by step methods to earn from Amazon KDP freelancing YouTube and AI based content creation How to use AI tools for blog writing design app development and automation Best AI websites prompts and tools for beginners Real world case studies on how people earn thousands using ChatGPT AI business ideas for 2025 and beyond Tips to build your personal brand using AI assistance AI Prompt Engineering Absolute Beginner's Guide Michael Miller, 2025-12-22 Master the art of AI prompting to unlock the full potential of generative AI tools for enhanced creativity and productivity AI Prompt Engineering Absolute Beginner's Guide by best selling author Michael Miller writer of 200 practical tech books teaches readers how to craft effective prompts that unlock the full power of generative AI You ll learn what generative AI can and can t do why well structured prompts matter and how to craft them step by step for the results you actually want This approachable guide walks you through the anatomy of a great prompt defining clear goals outputs constraints tone and style then builds your skills with proven prompting strategies You ll also learn how to evaluate prompt performance troubleshoot underperforming prompts and refine your prompts with iterative techniques Even better you ll learn how to construct prompts for specific tasks productivity writing image generation and more and take advantage of a large library of prompt templates Whether you are a casual user or a professional in content creation marketing education or tech this book helps you unlock the full power of today s AI tools With practical examples and real world use cases you will learn how to evaluate performance refine and iterate troubleshoot weak outputs and use AI responsibly This book will help you with Understanding how generative AI works and why prompts matter Structuring the anatomy of clear specific goal oriented prompts Defining outputs constraints tone and style to guide results Applying zero shot one shot and few shot prompting techniques Using chain of thought and self consistency to improve reasoning Adopting role and persona based prompting for better context Building prompt chains and multimodal prompts text image video Evaluating prompt performance and iterating for improvement Generating higher quality text images and videos for real use cases Troubleshooting weak outputs and practicing responsible ethical prompting How to <u>Teach AI</u> Rachelle Dené Poth, 2024 Get practical tools and strategies for teaching AI across the K 12 curriculum with this accessible guide As AI continues to transform our world educators have a responsibility to stay current with the changes and ensure that students have the necessary knowledge and skills to succeed in the future Written by an educator who is currently teaching on this topic How to Teach AI shares practical strategies and tools based on what good practice looks like in the classroom right now Readers will build confidence in integrating AI into their curriculum so they can effectively prepare students for their careers Taking a friendly and accessible approach the book covers a range of topics related to AI such as machine learning robotics and natural language processing and includes examples of how these technologies are being implemented in different industries and their impact on education The book includes a chapter dedicated to the ethics of AI addressing issues around bias intellectual property student data privacy and more The book includes Ideas for using generative AI in the classroom and tips for writing effective prompts Activity ideas across content areas including computer science economics literature music and more Time saving ideas for teachers and study aids for students to explore AI powered tool recommendations for teachers Questions for reflection in every chapter With examples from educators in the field and a variety of resources to apply in the classroom this book helps educators become comfortable with this important topic and create meaningful learning experiences for their students Audience Elementary and secondary educators and technology coaches The Novice's Toolkit: Brainstorming and Writing with Chat GPT M.B. Chatfield, Unlock your creative potential and revolutionize your writing process with The Novice's Toolkit Brainstorming and Writing with ChatGPT Designed for anyone looking to enhance their idea generation and writing skills this practical guide empowers you to effectively leverage the power of ChatGPT as your intelligent assistant Inside you ll discover Structuring Your Thoughts Explore methods for using ChatGPT to outline your content organize your ideas logically and create a solid framework for your writing Drafting and Refining Content Discover how ChatGPT can assist you in generating initial drafts expanding on your ideas and refining your language for clarity and impact Overcoming Writer's Block Learn practical prompts and approaches to break through creative barriers and get your ideas flowing again Exploring Different Writing Styles Experiment with using ChatGPT to adapt your writing style generate content in various tones and tailor your message to your audience The Novice s Toolkit transforms ChatGPT from a mere chatbot into a powerful partner in your creative endeavors Whether you re a student a professional or simply someone who enjoys writing this guide will equip you with the essential tools to brainstorm effectively and write with greater confidence and efficiency AI AIEasy AskAI TalkToAI LearnChatGPT BeginnerAI EasyAI ChatGPTTips AIChatbot EasyChatGPT SimpleAITips AIChat ChatGPTGuide ChatGPTBeginner SimpleAIChat ChatGPTForNewUsers EffectivePrompts ChatGPTShortcuts ChatGPTForBeginners ChatGPTForEveryone AISimplified MBChatfield SimpleStepsTo ChatGPTGuide ChatGPTTechniques ArtificialIntelligence ChatGPTMadeEasy Machine Learning with Python Oliver Theobald, 2024-03-06 Unlock the secrets of data science and machine learning with our comprehensive Python course designed to take you from basics to complex algorithms effortlessly Key Features Navigate through Python's machine learning libraries effectively Learn exploratory data analysis and data scrubbing techniques

Design and evaluate machine learning models with precision Book DescriptionThe course starts by setting the foundation with an introduction to machine learning Python and essential libraries ensuring you grasp the basics before diving deeper It then progresses through exploratory data analysis data scrubbing and pre model algorithms equipping you with the skills to understand and prepare your data for modeling The journey continues with detailed walkthroughs on creating evaluating and optimizing machine learning models covering key algorithms such as linear and logistic regression support vector machines k nearest neighbors and tree based methods Each section is designed to build upon the previous reinforcing learning and application of concepts Wrapping up the course introduces the next steps including an introduction to Python for newcomers ensuring a comprehensive understanding of machine learning applications What you will learn Analyze datasets for insights Scrub data for model readiness Understand key ML algorithms Design and validate models Apply Linear and Logistic Regression Utilize K Nearest Neighbors and SVMs Who this book is for This course is ideal for aspiring data scientists and professionals looking to integrate machine learning into their workflows A basic understanding of Python and statistics is beneficial Co-Intelligence Ethan Mollick, 2024-04-02 AN INSTANT NEW YORK TIMES BESTSELLER From Wharton professor and author of the popular One Useful Thing Substack newsletter Ethan Mollick comes the definitive playbook for working learning and living in the new age of AI Something new entered our world in November 2022 the first general purpose AI that could pass for a human and do the kinds of creative innovative work that only humans could do previously Wharton professor Ethan Mollick immediately understood what ChatGPT meant after millions of years on our own humans had developed a kind of co intelligence that could augment or even replace human thinking Through his writing speaking and teaching Mollick has become one of the most prominent and provocative explainers of AI focusing on the practical aspects of how these new tools for thought can transform our world In Co Intelligence Mollick urges us to engage with AI as co worker co teacher and coach He assesses its profound impact on business and education using dozens of real time examples of AI in action Co Intelligence shows what it means to think and work together with smart machines and why it s imperative that we master that skill Mollick challenges us to utilize AI s enormous power without losing our identity to learn from it without being misled and to harness its gifts to create a better human future Wide ranging hugely thought provoking optimistic and lucid Co Intelligence reveals the promise and power of this new era Think Like a Human David Weitzner, 2025-05-13 A new way of thinking that improves how we work create and live empowering readers to outsmart AI a tool that can never do what humans do The bedrock on which technology has been built and on which we now make strategic political ethical and even day to day decisions algorithmic thinking is flawed As we race headlong into a future where we outsource all our problem solving to artificial intelligence the greatest threat is not superintelligent machinery but too much trust in Big Tech and not enough trust in the power of our own minds Think Like a Human offers a new way forward what Dr Weitzner calls artful intelligence a philosophy that can help each of us solve problems and make better decisions To think artfully is to

approach problem solving not just with our brains but with our hands eyes and ears along with our literal and metaphorical hearts and guts tapping into the myriad of underutilized cognitive resources distributed throughout our bodies Think Like a Human is a refreshing antidote and reality check to artificial intelligence mania and fear Cutting through the hype misinformation and corporate hustle around AI this book will inspire you to adopt the artful approach bringing intuition and emotional intelligence to your work and life **Negocios inteligentes** Santiago Martínez,2025-03-25 C mo tomar decisiones estrat gicas a partir de la anal tica de datos Cu l es la funci n de los datos entonces y de su an lisis profundo y racional antes de tomar una decisi n en una empresa o en una organizaci n Qui nes toman las decisiones en una empresa Qu decisiones toman se pregunta el autor de este libro que invita a l deres de equipos de trabajo a pensar en un t rmino muy presente hoy la data Y sobre todo qu hacer con ella En medio del prop sito de cada empresa o negocio de mejorar su productividad el an lisis de datos es cada vez m s importante ante una evidencia clara los datos son medibles son objetivos Negocios inteligentes plantea el camino a seguir para afrontar la anal tica de la data y que los lectores puedan aplicarlo de la mejor manera en sus organizaciones emprendimientos o empresas Despu s del xito de Empat a Digital sin duda este texto tambi n se convertir en referencia indispensable en tiempos donde se habla cada vez m s de inteligencia artificial y los nuevos avances tecnol gicos

KI-Revolution der Arbeitswelt Michael Groß, Jörg Staff, 2024-05-03 K nstliche Intelligenz KI gilt als zentrales Zukunftsthema in nahezu allen Bereichen der Wirtschaft Schon heute sind die Ver nderungen durch KI in unserer Arbeitswelt sp rbar Dieses Buch von Prof Dr Michael Gro und J rg Staff bietet hochaktuelle Beitr ge ber die bereits heute m glichen Anwendungen von KI im Personalbereich und deren Auswirkungen Sie lernen die wesentlichen Perspektiven fr den Einsatz von KI kennen und gewinnen einen berblick ber Chancen und Risiken von KI in Arbeit F hrung und Organisation Zudem erhalten Sie wichtige Impulse fr den Einsatz von KI im Management Mit konkreten Handlungsempfehlungen sowie Praxisbeispielen namhafter Unternehmen und Institutionen z B REWE Zeiss SAP Workday Coach Hub sowie Fraunhofer IAO Ethikrat HR Tech DGFP DFKI Mit renommierten Herausgebern und Autor innen Michael Gro J rg Staff Jasmin Wei Alicia von Schenk Elke Eller Katharina H lzle Harry Gatterer Jens L hmar Thomas Jenewein Kai Kreisk ther J rg Herbers und Christian Schmeichel Inhalte Die Zukunft der Arbeit Wie KI das Management und die Personalfunktion transformiert Perspektiven und Anwendungsbereiche von KI im Personalmanagement und im Recruiting Ethik und Governance zum verantwortungsvollen Umgang mit KI Sicherheitsrisiken beim Einsatz generativer KI in der Arbeitswelt Rechtliche Rahmenbedingungen beim Einsatz von KI in Unternehmen KI Roadmap erfolgreiche Umsetzung der KI Transformation in Unternehmen Zahlreiche Anwendungsbeispiele fr KI nicht nur im Personalmanagement Die digitale und kostenfreie Erg nzung zu Ihrem Buch auf myBook E Book direkt online lesen im Browser Pers nliche Fachbibliothek mit Ihren B chern Jetzt nutzen auf mybookplus de

40 Short Stories: A Portable Anthology Beverly Lawn, Joanne Diaz, 2024-10-31 40 Short Stories includes 40 chronologically arranged classic and contemporary fiction selections with reading and writing support built in Prompting

like a Pro Peter Huber, 2024-07-02 Dieser Taschen Guide von Peter Huber ist eine leicht verst ndliche und praxisorientierte Einf hrung in die effiziente Nutzung von ChatGPT CompanyGPT Gemini Copilot Co Es ist ganz auf den Arbeitsalltag und die Sprache von Vertrieb und Verkauf ausgerichtet Neben einer Einf hrung in das Thema K nstliche Intelligenz pr sentiert das Buch zahlreiche Einsatzbereiche die direkt aus dem Arbeitsalltag von Verk ufer innen stammen Diese Fallbeispiele enthalten nicht nur ber 30 Prompt Beispiele die beliebig angepasst werden k nnen sondern auch spannendes Hintergrundwissen aus Verkauf Management und Hirnforschung Mit diesem Wissen ist es m glich schnell und einfach in die Welt der k nstlichen Intelligenz einzutauchen Inhalte KI richtig befragen das Einmaleins des Promptens Definition und Unterscheidung KI ChatBot und Prompt Prompt Beispiele fr mehr Erfolg und weniger Stress im Verkaufsalltag Wirkungsvolle Kommunikation eMails Social Media Beitr ge Verhandeln in schwierigen Situationen Neue Perspektive im Vertrieb erfolgreich im Verdr ngungswettbewerb Einwandsvorbereitung Angebotspr sentation Cross Selling Strategien LLMModel LLM LLM GPU LLM ChatGPT API Hugging Face TGI vLLM llama cpp Open Source LLM RAG LoRA LLM ChatGPT Llama RAG LoRA LLM AI LLM LLM AI AI AI GitHub ChatGPT Transformer LLaMa Breeze Taiwan LLM TAIDE AI AI CYBAVO LLM AI AI AI AI LLM JT Lin iThome NZXT Midjourney AI AI AI AI AI AI AI AI Midjourney AI AI AI Midjourney Midjourney AI AI AI AI AI AI ChatGPT Midjourney AI AI ChatGPT Midjourney Mitigating Bias in Machine Learning Carlotta A. Berry, Brandeis Hill Marshall, 2024-10-18 This practical guide shows step by step how to use machine learning to carry out actionable decisions that do not discriminate based on numerous human factors including ethnicity and gender The authors examine the many kinds of bias that occur in the field today and provide mitigation strategies that are ready to deploy across a wide range of technologies applications and industries Edited by engineering and computing experts Mitigating Bias in Machine Learning includes contributions from recognized scholars and professionals working across different artificial intelligence sectors Each chapter addresses a different topic and real world case studies are featured throughout that highlight discriminatory machine learning practices and clearly show how they were reduced Mitigating Bias in Machine Learning addresses Ethical and Societal Implications of Machine Learning Social Media and Health Information Dissemination Comparative Case Study of Fairness Toolkits Bias Mitigation in Hate Speech Detection Unintended Systematic Biases in Natural Language Processing Combating Bias in Large Language Models Recognizing Bias in Medical Machine Learning and AI Models Machine Learning Bias in Healthcare Achieving Systemic Equity in Socioecological Systems Community Engagement for Machine Learning Recruiting Analytics Marcel Rütten, Tim Verhoeven, 2023-12-29 Recruiting steht vor einer der gr ten Herausforderungen seiner Zeit Auf der einen Seite der enger werdende Arbeitsmarkt auf der anderen Seite der wachsende Rechtfertigungsdruck gegen ber Recruiting Abteilungen Der Ansatz von Recruiting Analytics ist deswegen momentan in aller Munde Kein Wunder schlie lich

sind Recruiting KPIs und HR Analytics ein unverzichtbarer Teil jeder erfolgreichen Recruiting Strategie Doch wo f ngt man bei der schier unendlichen Auswahl von Kennzahlen an Und woher kommen die Zahlen in der Praxis Wie entwickelt man eigentlich ein Dashboard das einem hilft die strategischen Ziele im Recruiting zu erreichen Das Buch beantwortet diese Fragen beleuchtet Beispiel Dashboards sowie Analysemethoden zu Themen wie Karriereseiten Candidate Journey Social Media und vielen weiteren Themen Weiterhin erl utert dieses Buch die g ngigsten Kennzahlen und zeigt wie man Recruiting Analytics in Organisationen erfolgreich implementiert Die digitale und kostenfreie Erg nzung zu Ihrem Buch auf myBook Zugriff auf erg nzende Materialien und Inhalte E Book direkt online lesen im Browser Pers nliche Fachbibliothek mit Ihren B chern Jetzt nutzen auf mybookplus de Design With Ai Without Losing Your Taste Raphael Westwick, 2025-10-17 Artificial intelligence can accelerate your creative process but it shouldn't erase your individuality Design With AI Without Losing Your Taste teaches artists designers and creative professionals how to harness AI as a collaborator not a replacement This book walks you through the process of using AI tools for brainstorming sketching and refining ideas while maintaining control over aesthetics emotion and intent Learn how to build critique loops that use AI feedback to sharpen not dilute your signature style From crafting effective prompts and curating reference moodboards to analyzing visual output critically you ll discover practical workflows for keeping your creative voice authentic in the age of automation Through real world examples design frameworks and mindset shifts Design With AI Without Losing Your Taste helps you establish an intelligent partnership with your tools one that amplifies intuition rather than imitation Whether you re a hobbyist exploring new creative tools or a professional building client ready concepts this book gives you the language process and confidence to use AI while staying true to your artistic identity **Negotiation Essentials: The Tools You Need to Find Common Ground and Walk Away** a Winner Keld Jensen, 2023-11-14 Actionable easy to understand negotiating strategies you can use to dramatically improve your business career and personal life Negotiations can be a perplexing and often intimidating endeavor Are there aspects about the process that are hiding beneath the surface unknown to even experienced negotiators Or insider tools that would change your game considerably The answer is yes and they re all revealed in this practical guide from a world renowned negotiation expert Negotiation Essentials demystifies this all important subject helping you break the process down into easily digestible parts It covers the most important negotiating concepts including the critical differences among great good and bad negotiators choosing when where and how to negotiate the art of saying no understanding body language how emotions stress and personal chemistry affect decision making and behavioral patterns of the most successful negotiators Negotiation Essentials is organized into three thematic sections PART I THE ESSENTIALS explains how to identify a negotiation how to know who is winning the important role preparation plays creating a winning negotiating strategy and more PART II THE ESSENTIALS APPLIED starts with an assessment to see which areas of negotiation you need to focus on then teaches the 10 phrases in a successful negotiation 5 different negotiation styles and how to use them and so much more

PART III BEYOND THE ESSENTIALS dives into negotiating across cultures the roles that emotions stress personal chemistry and trust play in negotiations the difference between face to face and online negotiations and secrets of the award winning Negotiation Economics philosophy opening the possibility of achieving up to 42% unrealized value Filled with essential takeaways wrapping up each chapter assessments illustrations color illustrations and clear action steps Negotiation Essentials concludes with a Negotiating Essentials Toolkit which includes the professional negotiators pre and post negotiation checklists Whether you re discussing a possible promotion with a supervisor speaking to a potential high dollar client or engaging in a merger and acquisition process knowing how to plan and conduct a successful negotiation is what will spell the difference between success and failure **Creepy Analytics: Avoid Crossing the Line and Establish Ethical** HR Analytics for Smarter Workforce Decisions Salvatore V. Falletta, 2024-02-27 Discover how to develop and implement an HR analytics system that benefits employees as well as your organization. The potential of HR analytics is a major discussion among scholars practitioners thought leaders and technology vendors with companies like Amazon Apple Google and Meta digging deeply into HR research and analytics practices that extend beyond simple metrics scorecards and reporting Additionally ethical questions have begun to arise about the potential abuses of HR analytics with respect to technological advancements and the datafication of personal and often trivial characteristics preferences and behaviors that have little relevance to job performance As a former chief human resources officer head of Global HR Research and Analytics at a Fortune 100 and thought leader on this subject Salvatore Falletta has witnessed first hand the emergence of creepy analytics as a hot button issue In this one of a kind guide Falletta delivers a proven step by step process for establishing HR analytics capabilities that serve employees and organizations alike You ll learn how to rethink and redefine HR analytics determine stakeholder requirements gather and transform data communicate intelligence results and establish an ethical ecosystem to ensure HR analytics remains a force for good **ChatGPT Prompts for Beginners** Checcao, Are you curious about ChatGPT but unsure where to start ChatGPT Prompts for Beginners is your essential guide to harnessing the incredible capabilities of this AI tool Whether you re a student professional or just someone looking to enhance creativity this eBook provides easy to follow prompts that unlock the full potential of ChatGPT Inside you ll discover A Friendly Introduction to ChatGPT Understand what ChatGPT is and how it works setting a solid foundation for your journey into AI Practical Prompts for Everyday Use Explore a variety of prompts designed to enhance your productivity inspire creativity and facilitate learning in an engaging manner Expert Tips for Effective Interaction Learn how to formulate your requests for the best results avoiding common pitfalls that beginners often encounter Application Across Various Domains Whether you re interested in writing business strategies or personal growth find tailored prompts to meet your specific needs With ChatGPT Prompts for Beginners you ll not only learn how to use ChatGPT effectively but also gain confidence in leveraging AI as your personal assistant Start your journey today and unlock new possibilities with the power of AI **The First Meeting Differentiator**

Lee B. Salz, 2025-09-30 The first meeting is where everything begins or ends Get it right and you build unstoppable deal momentum Get it wrong and the deal is in big trouble Traditional discovery meetings must die Today s buyer demands it They no longer tolerate one sided sales interrogations that serve the seller but provide no value to them If they agree to a meeting with you they expect something more a consultation experience that makes them wiser as a result of time spent with you That's the transformation The First Meeting Differentiator guides you to make In this breakthrough book world renowned sales management strategist and bestselling author Lee B Salz reveals the strategy and the step by step framework for transforming your first meetings into high impact client centric consultations that differentiate you and lay the foundation to win more deals at the prices you want This shift changes the entire buyer seller experience First meetings become energized trust building impactful conversations that ignite interest and set the stage for closing deals Following the success of Salz's bestsellers Sales Differentiation and Sell Different The First Meeting Differentiator adds a powerful new component to your sales strategy Packed with real world stories actionable insights and hands on workshops this is the ultimate guide to modernizing your sales approach and outselling the competition Design a first meeting strategy that excites prospects and earns their trust Use techniques that differentiate the meeting experience not just your product Shift from one sided discovery to dynamic consultations that deliver value for both sides Engage emotions in ways that motivate them to take action by leveraging Empathetic Expertise Master qualifying to separate real deals from mirages Create intriguing questions that qualify deals differentiate you and make consultations magical Stop talking about features and benefits and develop stories that captivate differentiate and lead them to want to buy from you

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