

How Do You Tiktok Marketing Strategy For Beginners For Beginners

Karen Freberg

How Do You Tiktok Marketing Strategy For Beginners For Beginners:

Social Media Strategy Keith A. Quesenberry, 2024-02-12 The fourth edition of Social Media Strategy is an essential step by step blueprint for innovating change supporting traditional marketing advertising and PR efforts and leveraging consumer influence in the digital world With a completely integrated marketing advertising and public relations framework Keith Quesenberry s up to date textbook goes beyond tips and tricks to systematically explore the unique qualities challenges and opportunities of social media Students learn core principles and proven processes to build unique social media plans that integrate paid earned shared and owned media based on business objectives target audiences big ideas and social media categories This classroom and industry proven text has been updated with a new infographics and concise reading sections with frequent tables checklists and templates New and updated case studies in each chapter engage students in contemporary examples from small businesses large corporations and non profit organizations Focusing on cross disciplinary strategic planning content creation and reporting this accessible and highly practical text is an essential guide for students and professionals alike Features Each chapter includes a preview chapter objectives case studies pull quotes video links bulleted lists infographics tables and templates Chapters end with a chapter checklist key terms and definitions and Experiential Learning sections with questions exercises and Discover and Explore activities Keywords are bolded and defined in the text at the end of each chapter and in a comprehensive glossary Template worksheets for key strategy components with business context examples New to the Fourth Edition Fully redesigned robust graphics engage students visually New figures include average online advertising costs uses of AI in social media and the latest generative AI integrations by company and platform Fact sheets for each social media platform provide essential data for easy reference Data includes daily and monthly user activity main user demographics advertising CPC and CPM and content insights Recurring College Cupcakes business example allows students to follow a strategic process in context Appendix with a list of practical resources to keep students current in the world of social media recommended professional certifications personal branding and a section on the negative effects of social media on mental health and society Instructor Support Materials https textbooks rowman com quesenberry4e Test banksTemplate worksheetsCase BriefsSample syllabiPowerPoint slidesStudent FlashcardsFind additional templates and social media strategy updates on the author's blog https www postcontrolmarketing TikTok Marketing for Beginners Bandra Blueprints, 2023-05-16 TikTok Marketing for Beginners is a comprehensive com ebook designed to equip aspiring marketers with the knowledge and strategies needed to effectively leverage the power of TikTok for business growth With its massive user base and unique content format TikTok offers an unparalleled opportunity for businesses to connect with a large and engaged audience In this ebook you ll discover the foundations of TikTok marketing starting with an introduction to the platform and its key features You ll learn how to set up a compelling profile optimize your content strategy and navigate the TikTok algorithm to maximize your reach and engagement From identifying

your target audience and creating captivating content to implementing growth strategies and utilizing TikTok's advertising options this guide covers it all The ebook provides practical tips step by step instructions and real life examples to help you understand the nuances of TikTok marketing You ll explore strategies to increase your follower count drive traffic to your website boost brand awareness and foster a thriving TikTok community around your brand Additionally you ll learn how to measure and analyze your TikTok marketing efforts to make data driven decisions and continuously optimize your strategy Whether you re a solopreneur small business owner or marketing professional this ebook serves as your go to resource for mastering TikTok marketing With its comprehensive insights actionable strategies and insider tips you ll be equipped to make a lasting impact on TikTok and drive meaningful results for your business Embark on your TikTok marketing journey today and unlock the potential of this dynamic platform to reach and engage a vast audience Get ready to captivate inspire and connect with your target market like never before with TikTok Marketing for Beginners **Social Media for Strategic Communication** Karen Freberg, 2021-07-02 Social Media for Strategic Communication Creative Strategies and Research Based Applications Second Edition teaches students the skills and principles needed to use social media in persuasive communication campaigns This book combines cutting edge research with practical on the ground instruction to prepare students for the real world challenges they ll face in the workplace By focusing on strategic thinking and awareness this book gives students the tools they need to adapt what they learn to new platforms and technologies that may emerge in the future A broad focus on strategic communication from PR advertising and marketing to non profit advocacy gives students a broad base of knowledge that will serve them wherever their careers may lead The Second Edition features new case studies and exercises and increased coverage of diversity and inclusion issues and influencer marketing trends Marketing Strategy Jenna Tiffany, 2021-05-03 WINNER The BookFest Spring Book Awards 2022 Marketing category WINNER Business Book Awards 2022 Sales Marketing category Tasked with creating marketing strategy This book is for you Learn about the most useful tools and models dodge common mistakes and optimize your marketing strategy success with this practical and adaptable framework from award winning thought leader Jenna Tiffany Create an effective marketing strategy for your business with Marketing Strategy which offers a clear easy to follow overview of why strategy is important how to create it how to implement it and crucially how to measure its success Packed with global examples and case studies the book opens by discussing the role strategy plays in any organization s long term vision It also discusses the key models and frameworks that can be used to analyze the marketing environment and offers information on segmentation targeting and positioning Importantly it will outline some of the key challenges likely to crop up and gives pre emptive tools for avoiding them Marketing Strategy is highly practical in approach Chapters are supported by short tasks to complete throughout to cement the reader's understanding of the concepts discussed Put together these tasks create an easy to follow step by step framework for creating a marketing strategy The framework is adaptable and can be applied to any industry or business

Marketing Strategy also includes input from leading marketing strategists including Mark Ritson and organizations such as Social Media Marketing for Beginners 2021 Michael Branding, 2021-02-10 If you want Mailchimp the CIM and DMA to generate 10 000 a month with social media marketing then keep reading Entrepreneurs and influencers have finally discovered the power of social media marketing and having a profitable online business In fact during 2020 online stores have seen a growth of over 26% and this trend will keep on going for a very long time However even if the numbers look incredible big brands and companies have not saturated the entire market yet This allows retailers and new entrepreneurs just like you to take full advantage of users attention which is greatly underpriced at this moment It is just a question of when big names will start to heavily market online not if they will do that Once we will see big companies deploying large sums of money into social media marketing it will be almost impossible for the average Joe to start a profitable online business This is why you need to start today having a clear goal in mind monetization Here is what you will discover in this book The 6 secret steps to every effective social media marketing plan and how you can use them to take your online business to the next level The only way to create an editorial plan that puts money into your pocket The KPIs used by the most successful online businesses to monitor results and increase sales How to effectively use Facebook to build your online presence and leverage it to make money The reason why Instagram followers do not matter and what you should focus on instead to increase sales The recent change in Instagram's algorithm and why it is a goldmine for those that know how to act on it The most important tactics to use to turn your TikTok profile into a cash cow The secret strategies used by big companies to find profitable leads on Twitter and how you can use them too A secret platform that can skyrocket your business and how to leverage for maximum results A detailed step by step guide to Facebook Ads and Google Ads and how you can combine them to put even more money into your pocket and much much more The beauty of social media marketing is that it can be done with little money Being able to position yourself effectively is the best way to assure your business a long lasting success and this book will show you how to do it This is the best time to start focusing on an online business as people are spending more time than ever on their phones It is time to turn their attention into sales Click Buy Now and get this book today TikTok User Guide 2025 Dr Richard brown, TikTok User Guide 2025 Step by Step Tips Tricks Growth Strategies for Beginners to Master TikTok Marketing Achieve Success Description Welcome to the ultimate beginner's guide to TikTok success in 2025 Whether you re brand new to TikTok or looking to take your content to the next level this comprehensive guide gives you everything you need to build your brand grow your followers and go viral one step at a time TikTok User Guide 2025 is designed for absolute beginners and aspiring creators who want to understand TikTok's latest tools algorithms and marketing strategies From setting up your account to mastering short form video creation this book helps you unlock your creative potential and achieve long term success on one of the fastest growing social platforms in the world Inside You ll Discover Complete beginner setup How to create your profile navigate the app and customize settings Video creation secrets Step by step

tutorials for recording editing adding music and using effects TikTok algorithm decoded Understand how TikTok ranks content and how to use it to boost your reach Smart marketing strategies Learn how to promote your brand attract followers and convert views into engagement Growth hacks trends Discover proven techniques to go viral and keep your content performing Monetization tips Learn how to make money from your videos brand deals and live streams Latest 2025 updates Stay ahead with the newest features insights and creator tools Why You ll Love This Book Written in simple beginner friendly language Packed with real world examples screenshots and step by step instructions Covers both personal and business use of TikTok Updated for the 2025 TikTok algorithm and interface changes Perfect for influencers marketers small businesses and creative individuals Master TikTok Grow your audience Achieve real success Whether your goal is to entertain educate or build a brand TikTok User Guide 2025 will help you every step of the way Tik Tok Marketing for Entrepreneurs Robert Kasey, 2021-02-19 Would you like to Attract potential customers on Tiktok for your business If so this book is for you Tiktok has seen massive growth over the years And it s becoming more popular as the younger generations are creating and consuming more video content It's an app that gives users unrestricted freedom to create anything and everything under the sun With over 2 billion downloads worldwide and available in more than 150 countries Tiktok has become a way for creators to communicate their creativity to a marketing and advertising haven since its birth in 2018 Tapping into this market can boost your online presence dramatically Imagine what could that do for you as a growing influencer or an entrepreneur And despite what people say Tiktok is not going anywhere Its algorithm at this moment is easy to build upon which may be the reason why numerous creators entrepreneurs and individuals are keen on using the app Getting acquainted with Tiktok and producing content can prompt massive growth and be an excellent marketing strategy for your business Here's what you ll learn from this book Understand the basics of Tiktok Know the difference between using Tiktok versus other social media platforms How to make money on Tiktok Use Tiktok s algorithm to successfully market your business Learn to run an influencer marketing campaignAnd so much more If you are serious about marketing you need to tap into the power of one of the world's most popular video sharing app This collection offers you a roadmap to achieving Tiktok marketing success Scroll up Click on Buy Now with 1 Click and Grab a Copy Today TikTok Famous in 2020: the Go Viral on TikTok Complete Beginners Guide on How to Become Famous on TikTok and Make Money Online Using TikTok for Business and Marketing In 2020 Brainhearted RS, Ara Flaming, 2020-02-02 BECOME FAMOUS ON TIKTOK FAST IN 2020 Do you want to be able to use the latest social media trends to quickly biuld your brand and create or scale up your business Do you want to learn the best ways to use TikTok from the get go Aren t you wondering how you can get more views and likes on your TikTok videos Aren t you eager to find out how you can increase your followers and create a large fan base Do you want to know how to become a Top Influencer Aren t you curious about how you can make money on TikTok as an individual or a business Aren t you tired of putting in a lot of effort in your social media building online presence marketing

activities Would you like to create enormous traffic to your website products and services Your Go Viral On TikTok Complete Beginners Guide In my short book you will learn all you need to know about TikTok and how to use it to your advantage You will discover what TikTok is and why it has taken social media by storm From the concept behind the creation of Tiktok to how you can utilize it to make money right in the comfort of your home this guide contains all the answers you need By the time you are done reading this eBook you will know exactly how to create a TikTok account how to find videos that entertain you how to create videos that can go viral and increase your followers every day You will learn proven steps and strategies on how to become famous on TikTok quickly and make money online by using TikTok for business and marketing in 2020 TikTok has become a sensation that has no plans of slowing down its power and potential for businesses and individuals in the foreseeable future We live in the Digital Age and in order to cater to our audience in current times we need to be where they are And as statistics and results show they are on TikTok and you need to be too You will also find within this guide the tools pro tips and tricks as well as key TikTok features you can use to enhance your business and earn money without any kind of hassle This book discusses all the information tactics and knowledge you need to acquire to rule the TikTok world Here Is A Preview Of What You ll Learn What is TikTok Power and Business Potential of TikTok Why TikTok is Taking Over the Social Media Platform How to get started with TikTok How to create impactful videos All you need to know about TikTok Ad Campaigns TikTok Live All you need to know about hashtags and tagging All about TikTok features and how to use them to your advantage All the ways to make money on TikTok and how to utilize them What Makes TikTok Ahead of Other Similar Platforms And much much more Are you ready to take action today discover how to become a Top Influencer on TikTok and start to make money online in no time Press the BUY NOW button now and get started right away Tags TikTok famous business growth go viral social media marketing more followers make money online vlogging get more likes and views become an influencer 100k followers beginners guide grow following digital marketing TikTok for business Brainhearted RS

Tiktok Ad TikTok Advertising 101 James Brandy,2024-02-03 Are you ready to unlock the power of TikTok advertising and take your marketing efforts to the next level Look no further than TikTok Advertising 101 A Crash Course for Ad Beginners In this comprehensive guide you ll discover everything you need to know to launch successful ad campaigns on one of the world s most known social media platforms Whether you re new to advertising or a seasoned marketer looking to expand your digital strategy this book provides a step by step roadmap to mastering TikTok advertising From understanding the basics of the platform to creating engaging ad content targeting the right audience and optimizing ad performance you ll learn the essential skills and techniques to drive results and achieve your advertising goals Packed with practical tips real world examples and actionable insights TikTok Advertising 101 equips you with the knowledge and tools needed to navigate the complexities of TikTok advertising with confidence Whether you re looking to boost brand awareness drive website traffic or increase sales this book has you covered Don t miss out on the opportunity to harness the power of TikTok advertising and

reach millions of potential customers worldwide Whether you re a business owner marketer or advertising enthusiast TikTok Advertising 101 is your ultimate guide to success in the fast paced world of digital marketing Book Title TikTok Advertising 101 A Crash Course for Ad Beginners Are you ready to unlock the power of TikTok advertising and take your marketing efforts to the next level Look no further than TikTok Advertising 101 A Crash Course for Ad Beginners In this comprehensive quide you ll discover everything you need to know to launch successful ad campaigns on one of the world's most known social media platforms Whether you re new to advertising or a seasoned marketer looking to expand your digital strategy this book provides a step by step roadmap to mastering TikTok advertising From understanding the basics of the platform to creating engaging ad content targeting the right audience and optimizing ad performance you ll learn the essential skills and techniques to drive results and achieve your advertising goals Packed with practical tips real world examples and actionable insights TikTok Advertising 101 equips you with the knowledge and tools needed to navigate the complexities of TikTok advertising with confidence Whether you re looking to boost brand awareness drive website traffic or increase sales this book has you covered Don t miss out on the opportunity to harness the power of TikTok advertising and reach millions of potential customers worldwide Whether you re a business owner marketer or advertising enthusiast TikTok Advertising 101 is your ultimate guide to success in the fast paced world of digital marketing TikTok Ads for Beginners 2025: A Simple Guide to Fast Growth and Real Results How to Use TikTok Advertising to Grow Your Brand, Reach More People, and Sell More Jackson Reid Whitaker, 2025-07-14 TikTok Ads for Beginners 2025 A Simple Guide to Fast Growth and Real Results How to Use TikTok Advertising to Grow Your Brand Reach More People and Sell More Are you ready to tap into TikTok s explosive audience and get real returns from ads TikTok Ads for Beginners 2025 is your no fuss step by step playbook designed to help newcomers launch successful campaigns without guesswork or overwhelm What You ll Learn Quick Easy Setup Create your TikTok Ads account launch your first campaign and navigate the platform confidently even if you ve never run ads before Attention Grabbing Creative Formulas Discover what makes a TikTok ad go viral using music hooks text overlays hashtags and trending formats that stop the scroll Targeting Made Simple Reach the right people with interest based behavior driven and lookalike audiences designed to convert Budgeting Optimization Tips Learn how to plan your spend avoid wasted budget and double down on winning ads Metrics That Matter Understand clicks views conversion rates and other KPIs to tweak and scale campaigns for better results Key Benefits Launch with Confidence Follow concise actionable steps no fluff no jargon Avoid Costly Mistakes Use beginner friendly frameworks to bypass common pitfalls Stay Relevant in 2025 Enjoy up to date tactics that reflect current platform changes and features See Real Results Fast Build campaigns that deliver measurable engagement and sales almost immediately Who Should Read This New advertisers ready to monetize their TikTok presence Small business owners and e commerce sellers seeking guick ad wins Marketing hobbyists exploring paid social strategies Anyone serious about scaling with short form video advertising Why Buy Now Beginner

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Mastering The TikTok Creator Program: A Complete Guide for Beginners Garreth Maguire, 2024-09-29 Want to monetize your TikTok content and grow your audience Mastering the TikTok Creator Program is the ultimate beginner s guide to help you navigate and succeed in TikTok's exclusive Creator Program This comprehensive ebook covers everything from the eligibility requirements and application process to best practices for increasing engagement and earning potential Whether you re just starting out or looking to take your content to the next level this guide offers clear actionable steps to help you join the program build your following and turn your creativity into income With expert tips insights and real life examples this ebook will empower you to unlock the full potential of TikTok and thrive in the Creator Program Beginner's Guide for Selling on TikTok K Stello, 2023-08-26 TikTok is not the same as your normal social networking site while having many similarities to popular social media sites like Twitter and Instagram The algorithm is very unique to other platforms TikTok uses a unique algorithm to guarantee that every video has an equal chance of becoming popular regardless of how well known the content creator is This opens up space for quick expansion and growth of social media presences rapid growth and practically endless marketing experimentation. What shows up in a user's feed is determined by an algorithm used by TikTok Every video has a chance of going viral thanks to the intriguing manner that its discovery algorithm works To attract interested audiences who are ready to buy your products you can guickly and easily create a TikTok video promoting a product The main distinction between TikTok and other social media platforms particularly Facebook and Instagram is that the homepages of the latter two are primarily made up of users and channels you already follow You might be wondering why TikTok has been used to market things TikTok operates in the opposite manner giving new creator videos priority This Book Would Be Teaching You Tips and Tricks To Run A Profitable Tiktok Business What You Will Learn In This Book Introduction To Using Tiktok For Business Steps To Follow to help focus on setting up your strategy before using TikTok for Business Suggestions for creating content for TikTok and success examples TikTok Analytics How to gauge your Brand effectiveness Successful techniques for becoming viral in the TikTok marketing strategy Benefits of TikTok Marketing for businesses

Social Media Marketing 101 Denzel Norton, 2024-06-18 Unlock the Secrets of Social Media Success Are you struggling to grow your business online Overwhelmed by the ever changing world of social media marketing You re not alone Many aspiring influencers and business owners find themselves lost in the maze of platforms like Instagram TikTok and YouTube unsure of how to make their mark Don t worry help is at hand About This Book Comprehensive Guide This book offers a complete beginner s guide to social media marketing covering all the essentials you need to know to get started Platform Specific Strategies Learn proven techniques for Instagram marketing to boost your followers and engagement TikTok tactics to create viral videos and YouTube marketing tips to grow your channel Influencer Insights Gain valuable insights from

successful influencers who share their secrets to building a loyal audience and monetizing their online presence Content Creation Master the art of creating compelling content that resonates with your target audience and drives traffic to your business or personal brand Analytics and Optimization Discover how to track your performance analyze data and optimize your strategies for maximum results Practical Examples Get inspired by real life case studies and examples that illustrate successful social media campaigns and their impact Step by Step Instructions Follow easy to understand step by step instructions and actionable tips that you can implement right away to see immediate improvements Don t let the fear of the unknown hold you back Empower yourself with the knowledge and skills you need to thrive in the competitive world of social media marketing Whether you re a business owner looking to expand your online presence or an aspiring influencer aiming for stardom this book is your ultimate guide to success Take the first step towards achieving your goals and buy Social Media Marketing 101 A Complete Beginners Guide for Learning How to Grow Your Business and Instagram Marketing to Become a Famous Influencer TikTok YouTube Marketing to Create Viral Videos today Social Media Marketing for Beginners John Shackelford, 2021-11-16 Are you an entrepreneur looking to make a name for yourself Do you have an idea that you want to share with the world Then the best strategy you can follow to build your brand is social media marketing Social media is the big thing right now In 2022 building a brand through social media marketing will be easier than ever or more complex than ever depending on how you approach it Long gone are the days when you could just set up a simple website a couple of social media business pages and watch your brand grow as people interacted with them Today social media marketing has turned into a mixture of knowing how to use SEO Facebook advertising and Instagram marketing to drive traffic to your brand and turn it into something massive within a couple of years Of course you cannot go toe to toe with titans like Pepsi Virgin or Nike but successfully driving loads of potential web traffic toward your brand to purchase your products or use your services can be considered a massive success indeed Since the rules of internet marketing change frequently tactics that were valid a few years back are no longer applicable today In this audiobook you will be learning the basics of what makes Facebook advertising Instagram marketing and SEO tick in 2020 as well as how to approach brand building in a structured and well versed manner before you even jump into it By sticking with the theories and practices suggested in this audiobook you will be learning how to drive traffic to your website through social media and start making profits that will turn your brand into the next underdog rock star So without further ado let's jump into what makes social media marketing tick in 2022 Social media marketing also helps increase the number of visitors to a website that works in favor of various SEO purposes Apart from garnering more attention and expanding your customer base you also become more visible on search engines which helps to get repeat business If you want to make social media marketing part of your regular marketing strategy you must get it right When you use social media marketing to your advantage you will not only manage to increase the visibility of your business by almost 13 percent on average but you will establish a personal brand This book will guide you through the

various stages of social media marketing and the required steps you need to take on different platforms to increase your presence and let people know about your business and brand It is time to turn your online presence into a money making machine Get this book today The Ultimate Guide for Tiktok Beginners King Oliver, 2022-11-25 Even if you are jogging a commercial enterprise wherein you need to promote a product or service you could use this app to exhibit your emblem and you can achieve rewards The kind of issue that prospers on social media especially on systems like TikTok is being real Ultimate Guide for Tiktok Beginners to Become a Master of TikTok Marketing The opportunity TikTok money approaches Maximize Your Earning Potential in Affiliate Marketing And Grow Your Brand Making Money Online Evans, 2020-06-12 How to Create a Personal Brand on TikTok Start a New Trend and Attract Millions of Followers Do you want to become the next TikTok influencer and make money on this crazy new platform Are you a brand manager or a business owner looking to expand your market and advertise on TikTok If that s the case this is just the book for you TikTok is all the rage these days It s a mysterious new app that took the world by the storm and all the young people are in on it So if you don't want the times to pass you by it's time to learn what exactly is TikTok all about And if you re already on the platform but struggling to build a personal brand and start a fun viral trend this book will give you all the tools you need to attract new followers and make money with your videos Last but not least TikTok is a great platform for brands and businesses that want to appeal to younger audiences and expand their brand beyond traditional social media This book will teach you how to do exactly that Here's what you ll learn in this book What are the most important features on TikTok and how to get started even the you re a total beginner Tips and tricks on building your personal brand on TikTok and attracting millions of followers Bulletproof strategies to start new TikTok trends and make money on the platform How to become an influencer on TikTok and use the platform to boost your brand and advertising AND SO MUCH MORE Even if you have no idea how TikTok works and what it is don't despair This book will get you up to speed in no time It's a great choice for both TikTok beginners and those looking to expand their TikTok empire So Scroll up Click on Buy Now and Get Your Copy

TikTok Marketing Step by Step Training guide Goncalo Paxe Jorge Miguel, This step by step training guide will take you by the hand and teach you how to create high converting TikTok Marketing campaigns to boost leads sales and profits With its proper use you can learn easily increase reach by cross promoting your TikTok content on other social platforms And MOST IMPORTANTLY You ll discover advanced TikTok Marketing Tips and Tricks to boost sales and profits Well this is a proven tried and tested method and It works today It will work tomorrow It will work for months and years to come It works for product creators It works for service providers It works for me and will work for you And all you need to do is to follow the exact steps mentioned in the training guide And as they say rest will be history Here s a brief insight into the great assistance that we are providing you with our info packed training guide TikTok Marketing DFY Business TOC Chapter 1 What Is TikTok all about Chapter 2 Signing Up For TikTok Chapter 3 TikTok Walkthrough Chapter 4 Switching Your TikTok

Personal Account Into a TikTok Pro Account Chapter 5 Branding Your TikTok Profile For Business Chapter 6 Creating Your First TikTok Video Chapter 7 Using Discover as a Powerful Marketing Tool Chapter 8 Creating A Hashtag Challenge Chapter 9 Increasing Reach By Cross Promoting Your TikTok Content On Other Social Platforms Chapter 10 How Businesses Use TikTok In the Real World Chapter 11 TikTok Web Chapter 12 Tips For Setting Up A Profitable Influencer Marketing Campaign For TikTok Chapter 13 Best TikTok Video Ideas To Boost Your Brand Chapter 14 Encouraging TikTok Users To Generate Content For Your Brand Chapter 15 Running A Contest or Sweepstakes On TikTok The Right Way Chapter 16 Best TikTok Marketing Strategies To Increase Followers Chapter 17 TikTok Marketing Do s And Don ts Chapter 18 TikTok Marketing Premium Tools And Services To Consider Chapter 19 TikTok Marketing Success Stories Chapter 20 TikTok Marketing Frequently Asked Questions Impact of Influencer Marketing on Young Women's Customer Experience **on Cosmetic Products** Jule Prescher, 2023-06-06 Bachelor Thesis from the year 2023 in the subject Communications Multimedia Internet New Technologies grade 1 3 University of applied sciences Cologne language English abstract This thesis aims to realize how influencer marketing performs and its impact on the Cx Therefore the research addresses the following questions How powerful are influencers these days What is different about influencer marketing and why is it a successful strategy How do people perceive information shared by influencers and which factors are decisive for potential customers to purchase products advertised by influencers What impact does an influencer have on the overall Cx The internet has been fully integrated into people s daily lives worldwide over the past years. The percentage of the world s population with access to the internet has doubled from 32% in 2011 to 63% in 2021 90% of people from developed countries access the internet in 2021 At the same time the number of social network users is increasing These networks have the purpose of connecting with friends In 2022 5 billion people have access to the internet worldwide and 4 7 billion people use social media SM Ultimately 93% of those with internet access own at least one SM account that is more than half the population worldwide Through time companies found new marketing strategies which reached active people on SM These platforms are necessary to reach Generation Z people born in the late 1990s They are different and cannot be reached in the same way as they watch Netflix instead of TV or listen to Spotify instead of the radio for example Influencer marketing became a 10 billion industry in 2020 Influencers share their lives on SM networks Due to their high reach they receive offers from companies for cooperation Influencers followers admire and trust their recommendations due to their personal and authentic representation While advertising products influencers show how to use them where to buy them and give their opinion For higher sales influencers often receive promo codes for a discount or free products for each order TikTok -How to Become Famous on TikTok Martin Baldrön, 2019-12-24 You know how those Hollywood Stars didn t want to be on IG 4 years ago cause they thought they were cool sh t but now they re like Uhoh Striking a platform while it s hot matters way more than If that platform exists in a decade See people like Kylie Jenner I know cheesy She built a brand on Instagram

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