

How to Build a Personal Brand on LinkedIn



Simple Personal Brand On LinkedIn Step By Step

Dan Sherman



Simple Personal Brand On LinkedIn Step By Step:

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Maximum Success with LinkedIn: Dominate Your Market, Build a Global Brand, and Create the Career of Your Dreams Dan Sherman,2013-02-01 Leverage the power of the world s largest professional network for all your business purposes Maximum Success with

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competition You cultivate connections with serious smart people and you build loyalty that lasts Ditch the Act shows how to present your humanness imperfect and flawed but honest resilient and willing to learn in strategic ways to achieve clear defined goals It provides an actionable program for building an authentic long lasting personal brand explaining why exposure is important and how it cultivates more durable connections than any polished persona can By creating a personal brand that s honest and authentic and that reveals personal struggles you ll build stronger longer lasting relationships and achieve greater success Careers and businesses based on authenticity and truth aren t just more rewarding than those founded on hyperbole and the hard sell Because they re founded on durable robust relationships they re rock solid and better withstand business uncertainty and tough times Ditch the act be real and jump ahead of the competition before they even know you are there

The Power of Real-Time Social Media Marketing: How to Attract and Retain Customers and Grow the Bottom Line in the Globally Connected World Beverly Macy, Teri Thompson, 2011-01-07 Today s Hottest Trends for On the Spot Marketing A must read for media and marketers Alan Cohen CEO OMD USA What do fish tacos data storage and disaster relief all have in common Each has harnessed the power of marketing that amplifies via the real time social web These and many other case studies are part of this engaging new book that details strategies for marketers to understand evolve and profit in the social age John Gerzema Chief Insights Officer Young this book will hold your hand in this brave new world John Miller CMO NBC Universal TV Group Like it or not social media is here to stay It needs to be understood managed and harnessed This book tells you how Read it Zhihang Chi Ph D Vice President and General Manager North America Air China Limited Beverly Macy is a true innovator and thought leader in the field of social media marketing Cathy Sandeen Ph D MBA Dean UCLA Extension University of California Los Angeles About the Book In an era when information travels at phenomenal speed along the real time Web a brand can explode into popular culture overnight and die just as quickly As a marketer how can you stay ahead of the curve How do you control the chaos Two words Social Media With The Power of Real Time Social Media Marketing you ll learn how to take advantage of today s fluid business environment and develop innovative ways to meet market demands And here s the best part all your tools Facebook Twitter YouTube and other sites are free Leading figures in the exciting new world of sophisticated social media marketing Beverly Macy and Teri Thompson explain how you can use this global real time platform to change how consumers interact with your brand They then present detailed case studies illustrating how top organizations and emerging brand giants have proven the remarkable effectiveness of social media marketing Find out how The American Red Cross turned a single tweet into 33 million worth of donations to earthquake victims in Haiti Orange County Transportation Authority engaged citizens to participate in transportation planning and use DIRE CTV boosted customer loyalty and trust by finding and solving complaints in real time EMC transformed business processes by leveraging workforce social media proficiency and open behavior models Marketers no longer have the luxury of time to develop test and measure a brand Use the lessons in The

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