# HOW TO WRITE A NEWSLETTER

STEP-BY-STEP GUIDE

## THE ART OF SUBJECT LINES

35% of recipients open emails based on the subject line alone. Personalize it with their first name, use calls to action, state direct benefits, or create a sense of mystery to garner clicks.



Always include an opt-out, don't use misleading subject lines, monitor employee newsletter practices, don't spam inboxes, and include social sharing buttons.



Create an emotional connection to subscribers by telling a personal story or using one from a customer as a testimonial.

#### PREDICT QUESTIONS

Collect feedback from customers through something like Google Forms and preemptively answer questions to improve user experience and reading flow.

#### LOTS OF CALLS TO ACTION

Directly tell readers what next step they should take such as calling a phone number, visiting a page, buying a product, etc.











## **Quick Newsletter Business Ideas Tips Step By Step**

**Guillaume Favre** 

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