

GOING VIRAL

NEWSLETTER

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INTRODUCTION

ACTIVATION GUIDE

Prepared by Heidi Poirer

Sharing your expertise with beginners can sometimes feel like trying to express an idea in a foreign language. In fact, translating your intuition into actionable advice can be more challenging than tackling even the most abstract topics in your field. On social media, you won't impress anyone with the typical, lecture-style way of delivering information.

Dr. Julie Smith's unique format has propelled her career to new heights, leading to a book deal and a dedicated following of over four million people. However, while some of her videos have gone viral, she continues to share content that doesn't always reach the same level of popularity. This begs the question: What differentiates her viral hits from the rest?

Dr. Smith's Viral videos

Stop our scroll by

1. Developing visually arresting and clever active metaphors
2. Setting the viewer's expectations for a visual narrative

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