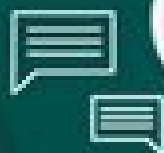


## Optimización del proceso de Compras

OPTION  
01



OPTION  
02



OPTION  
03



OPTION  
04



### Definir una estrategia de compras

La estrategia de Compras debe basarse en un plan de negocios. Dicho plan puede realizarse como un documento formal, o como un conjunto de pautas bien definidas.

### Hacer un Spend Management y Category Management

**Spend Management:** En este punto debemos ser capaces de identificar y analizar cada compra o segmento de compras que realiza la empresa.

**Category Management:** El objetivo es tener una visión amplia de la estructura de costes de la compañía que nos permita controlar de manera sencilla como se reparte el gasto total.

### Foco en proveedores asegurando nivel de servicio y gestionando riesgo

**Foco en el Proveedor:** Mejorar la calidad, la puntualidad y la rentabilidad de los bienes o servicios adquiridos, mientras establecemos relaciones duraderas.

**Contract Management:** Es fundamental para mantener actualizados y gestionar correctamente los contratos, hacer una revisión periódica de los contratos ya que es primordial para mejorar la salud financiera de la empresa.

**Política de Risk Management:** Gestionar los riesgos en entornos impredecibles.

### Automatizar tareas repetitivas:

La automatización de procesos en Compras libera al equipo de cargas que no aportan valor, para focalizar acciones sobre las actividades que tienen un impacto directo en la organización.

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