

# Developing Management Skills

## **Chapter 5:** **Gaining Power and Influence**

# Developing Management Skills Gaining Power And Influence

**LL Leslie**



## **Developing Management Skills Gaining Power And Influence:**

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**Conference** ,1985      Development of a Performance-based Program for U.S. Army ROTC Leadership Training Joseph A. Sgro,1986 This report describes the steps that were taken in developing and evaluating a conceptual and experimental approach to leadership training at the ROTC level This document consists of two parts a Student Manual and an Instructor Manual The Student Manual involves the presentation of 1 the platoon leadership experience 2 the theoretical basis for effective platoon leadership and 3 instruction and exercises in the skills that are necessary for effective platoon leadership The Instructor Manual provides lesson plans and guidance for using the program The program received field evaluations during 1981 1982 and 1983 The report presents the reactions given to the program and a discussion of changes that were made In addition a description of the teaching materials currently being used for leadership training by ROTC detachments is presented      **Subject Guide to Books in Print** ,1975      **Journal of College Student Personnel** ,1978

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