



Contract Theory

Eric A. Posner



Contract Theory:

Contract Theory Patrick Bolton, Mathias Dewatripont, 2004-12-10 A comprehensive introduction to contract theory emphasizing common themes and methodologies as well as applications in key areas Despite the vast research literature on topics relating to contract theory only a few of the field's core ideas are covered in microeconomics textbooks This long awaited book fills the need for a comprehensive textbook on contract theory suitable for use at the graduate and advanced undergraduate levels It covers the areas of agency theory information economics and organization theory highlighting common themes and methodologies and presenting the main ideas in an accessible way It also presents many applications in all areas of economics especially labor economics industrial organization and corporate finance The book emphasizes applications rather than general theorems while providing self contained intuitive treatment of the simple models analyzed In this way it can also serve as a reference for researchers interested in building contract theoretic models in applied contexts The book covers all the major topics in contract theory taught in most graduate courses It begins by discussing such basic ideas in incentive and information theory as screening signaling and moral hazard Subsequent sections treat multilateral contracting with private information or hidden actions covering auction theory bilateral trade under private information and the theory of the internal organization of firms long term contracts with private information or hidden actions and incomplete contracts the theory of ownership and control and contracting with externalities Each chapter ends with a guide to the relevant literature Exercises appear in a separate chapter at the end of the book The Economics of Contracts Eric

Brousseau, Jean-Michel Glachant, 2002-10-17 A contract is an agreement under which two parties make reciprocal commitments in terms of their behavior to coordinate As this concept has become essential to economics in the last 30 years three main theoretical frameworks have emerged incentive theory incomplete contract theory and transaction costs theory These frameworks have enabled scholars to renew both the microeconomics of coordination with implications for industrial organization labor economics law and economics organization design and the macroeconomics of market decentralized economies and of the institutional framework These developments have resulted in new analyses of a firm's strategy and State intervention regulation of public utilities anti trust public procurement institutional design liberalization policies etc Based on contributions by the leading scholars in the field this 2002 book provides an overview of developments in these analytical currents presents their various aspects and proposes expanding horizons for theoreticians and practitioners

The Theory of Contract Law Peter Benson, 2001-02-05 Although the law of contract is largely settled there appears to be no widely accepted comprehensive theory of its main principles and doctrines or of its normative basis Contract law theory raises issues concerning the relation between law and morality the role and the importance of rights the connection between justice and economics and the distinction between private and public law This collection of six full length essays written by some of the most eminent scholars in the field explores the general theory of contract law from a variety of theoretical

perspectives The volume addresses a wide range of issues both methodological and substantive in the theory and practice of contract law While the essays build upon past theoretical contributions they also attempt to take contract theory further and suggest promising ways to develop theory of contract law

Contract Theory Stephen A. Smith, 2004-03-25 This book is both an examination of and a contribution to our understanding of the theoretical foundations of the common law of contract Focusing on contemporary debates in contract theory Contract Theory aims to help readers better understand the nature and justification of the general idea of contractual obligation as well as the nature and justification of the particular rules that make up the law of contract The book is in three parts Part I introduces the idea of contract theory and presents a framework for identifying classifying and evaluating contract theories Part II describes and evaluates the most important general theories of contract examples include promissory theories reliance based theories and economic theories In Part III the theoretical issues raised by the various specific doctrines that make up the law of contract e g offer and acceptance consideration mistake remedies etc are examined in separate chapters The legal focus of the book is the common law of the United Kingdom but the theoretical literature discussed is international in origin the arguments discussed are thus relevant to understanding the law of other common law jurisdictions and in many instances to understanding the law of civil law jurisdictions as well

Contract Theory Larry A. DiMatteo, 1998 Contract Theory examines the logical and conceptual structures that arise in the process of making honoring and enforcing contracts The touchstone of Anglo American contract law is the determination of contractual intent Larry DiMatteo focuses on the development construction and application of the reasonable person standard

Just Exchange Francis H. Buckley, 2004-11-30 Now for the first time there is a comprehensive eminently readable book designed to focus thinking in the area of contract law This book bridges the gap between law and economics by confronting normative values that economists too often deem the preserve of moral philosophers Contract theorists on the other hand are seldom in sympathy with economic efficiency norms While free bargaining continues to be regarded with suspicion by legal scholars who are hostile to private ordering the proper scope of free bargaining remains in dispute Combined with a recent renewed interest in this field these academic tensions mean that the time is right for a reconsideration of contract law Drawing on scholarship from diverse fields and using illuminating and erudite examples Just Exchange is entertaining as well as informative Of interest to economists lawyers public policy makers and those intersted in contract theory this volume is a valuable overview of a vital intersection between legal studies and economics

The Richness of Contract Law R.A. Hillman, 2012-12-06 Scholars have produced a wide variety of theoretical work on contract law This is the first book to compile it to present it coherently to evaluate it and to supply numerous references to additional sources The author also offers his own practical perspective that emphasizes contract law s richness and complexity and questions the utility of abstract unitary theories The author argues that notwithstanding contract law s complexity it successfully facilitates the formation and enforcement of private arrangements and ensures a degree of fairness

in the process of exchange Each chapter presents a pair of largely contrasting theories to clarify the central issue of contract law and theory to set forth the range of views and to help identify a practical middle ground Among the contract theories discussed and analyzed are promise contextual feminist formal mainstream critical economic empirical and relational The book should interest legal theorists practising lawyers law students and general readers who want to learn more about contract law and theory

Contract Theory Fouad Sabry, 2023-12-15 What is Contract Theory A contract is an institutional arrangement for the movement of resources which defines the various connections between the parties to a transaction or limits the rights and obligations of the parties From a legal perspective a contract is an arrangement that makes it possible for resources to flow differently How you will benefit I Insights and validations about the following topics Chapter 1 Contract theory Chapter 2 Index of economics articles Chapter 3 Moral hazard Chapter 4 The Market for Lemons Chapter 5 Complete contract Chapter 6 Adverse selection Chapter 7 Information asymmetry Chapter 8 Coase theorem Chapter 9 Incentive Chapter 10 Mechanism design Chapter 11 Principal agent problem Chapter 12 Efficiency wage Chapter 13 Theory of the firm Chapter 14 Information economics Chapter 15 Personnel economics Chapter 16 Agency cost Chapter 17 Signalling economics Chapter 18 Single crossing condition Chapter 19 Screening economics Chapter 20 Incomplete contracts Chapter 21 Multiple principal problem II Answering the public top questions about contract theory III Real world examples for the usage of contract theory in many fields IV Rich glossary featuring over 1200 terms to unlock a comprehensive understanding of contract theory eBook only Who will benefit Professionals undergraduate and graduate students enthusiasts hobbyists and those who want to go beyond basic knowledge or information for any kind of contract theory

Contract Law and Theory Eric A. Posner, 2011 Contract Law and Theory conveys a grasp of theory and policy that makes all of the contract rules easier to understand By explaining and applying contract theory to a wide range of contracts cases Eric Posner reveals not only the what of doctrine but also the why why one rule rather than another makes sense from a policy perspective An understanding of what contract theory is and how it is applied will help you to understand not only Contracts as taught in law school but also the many areas of law in which contractual ideas operate such as bankruptcy law secured transactions and corporate law An exciting new Student Treatise from an eminent authority Contract Law and Theory features Complete coverage of contracts that includes the principal cases covered in most first year contracts courses A general explication of the rules of contract that begins with the simplest ideas and gradually builds in complexity A consistent emphasis on the application of theory to doctrine through analysis of a rich selection of cases A readable and expert treatment of the role of economics in contract law Illustrative examples that point to noteworthy cases Suitable for use alongside any casebook

Contract Theory in Continuous-Time Models Jakša Cvitanic, Jianfeng Zhang, 2012-09-24 In recent years there has been a significant increase of interest in continuous time Principal Agent models or contract theory and their applications Continuous time models provide a powerful and elegant framework for solving stochastic optimization problems of finding the optimal

contracts between two parties under various assumptions on the information they have access to and the effect they have on the underlying profit loss values This monograph surveys recent results of the theory in a systematic way using the approach of the so called Stochastic Maximum Principle in models driven by Brownian Motion Optimal contracts are characterized via a system of Forward Backward Stochastic Differential Equations In a number of interesting special cases these can be solved explicitly enabling derivation of many qualitative economic conclusions

Social Contract Theory for a Diverse World Ryan Muldoon, 2016-10-14 Very diverse societies pose real problems for Rawlsian models of public reason This is for two reasons first public reason is unable to accommodate diverse perspectives in determining a regulative ideal Second regulative ideals are unable to respond to social change While models based on public reason focus on the justification of principles this book suggests that we need to orient our normative theories more toward discovery and experimentation The book develops a unique approach to social contract theory that focuses on diverse perspectives It offers a new moral stance that author Ryan Muldoon calls The View From Everywhere which allows for substantive fundamental moral disagreement This stance is used to develop a bargaining model in which agents can cooperate despite seeing different perspectives Rather than arguing for an ideal contract or particular principles of justice Muldoon outlines a procedure for iterated revisions to the rules of a social contract It expands Mill's conception of experiments in living to help form a foundational principle for social contract theory By embracing this kind of experimentation we move away from a conception of justice as an end state and toward a conception of justice as a trajectory Listen to Robert Talisse interview Ryan Muldoon about Social Contract Theory for a Diverse World on the podcast New Books in Philosophy <http://tinyurl.com/j9oq324> Also read Ryan Muldoon's related Niskanen Center article Diversity and Disagreement are the Solution Not the Problem published Jan 10 2017 <https://niskanencenter.org/blog/diversity-disagreement-solution-not-problem>

Minimal Morality Michael Moehler, 2018-03-09 Michael Moehler develops a novel multilevel social contract theory In contrast to existing theories in the liberal tradition it does not merely assume a restricted form of reasonable moral pluralism but is tailored to the conditions of deeply morally pluralistic societies which may be populated by liberal moral agents nonliberal moral agents and according to the traditional understanding of morality nonmoral agents alike Moehler draws on the history of the social contract tradition especially the work of Hobbes Hume Kant Rawls and Gauthier as well as on the work of some of the critics of this tradition such as Sen and Gaus Moehler's two level contractarian theory holds that morality in its best contractarian version for the conditions of deeply morally pluralistic societies entails Humean Hobbesian and Kantian moral features The theory defines the minimal behavioral restrictions that are necessary to ensure compared to violent conflict resolution mutually beneficial peaceful long term cooperation in deeply morally pluralistic societies The theory minimizes the problem of compliance in morally diverse societies by maximally respecting the interests of all members of society Despite its ideal nature the theory is in principle applicable to the real world and for the conditions described most promising for securing mutually beneficial peaceful long

term cooperation in a world in which a fully just society due to moral diversity is unattainable If Rawls intention was to carry the traditional social contract argument to a higher level of abstraction then the two level contractarian theory brings it back down to earth

The Relational Theory of Contract Ian R. Macneil,2001 This is an abridged collection of writings by Ian Macneil one of the foremost academics in the field of contract law on the relational theory of contract It brings together a number of important works that can be difficult to obtain

Modern Social Contract Theory Albert Weale,2020-06-10 Modern Social Contract Theory provides an exposition and evaluation of major work in social contract theory from 1950 to the present It locates the central themes of that theory in the intellectual legacy of utilitarianism particularly the problems of defining principles of justice and of showing the grounds of moral obligation It demonstrates how theorists responded in a novel way to the dilemmas articulated in utilitarianism developing in their different approaches a constructivist method in ethics a method that aimed to vindicate a liberal democratic and just political order A distinctive feature of the book is its comparative approach By placing the works of Barry Buchanan and Tullock Harsanyi Gauthier Grice Rawls and Scanlon alongside one another similarities and differences are brought out most notably in the way in which principles are derived by each author from the contractual construction as well as the extent to which the obligation to adopt those principles can be rationally grounded Each theory is placed in its particular intellectual context Special attention is paid to the contrasting theories of rationality adopted by the different authors whether that be utility theory or a deliberative conception of rationality with the intention of assessing how far the principles advanced can be justified by reference to the hypothetical choices of rational contracting agents The book concludes with a discussion of some principal objections to the enterprise of contract theory and offers its own programme for the future of that theory taking the form of the empirical method

A Theory of Contract Law Peter A. Alces,2011-04-07 In the past few decades scholars have offered positive normative and most recently interpretive theories of contract law These theories have proceeded primarily indeed necessarily from deontological and consequentialist premises In A Theory of Contract Law Empirical Insights and Moral Psychology Professor Peter A Alces confronts the leading interpretive theories of contract and demonstrates their doctrinal failures Professor Alces presents the leading canonical cases that inform the extant theories of Contract law in both their historical and transactional contexts and argues that moral psychology provides a better explanation for the contract doctrine than do alternative comprehensive interpretive approaches

The Choice Theory of Contracts Hanoch Dagan,Michael Heller,2017-04-17 This concise landmark in law and jurisprudence offers the first coherent liberal account of contract law The Choice Theory of Contracts answers the field s most pressing questions what is the freedom in freedom of contract What core values animate contract law and how do those values interrelate How must the state act when it shapes contract law Hanoch Dagan and Michael Heller two of the world s leading private law theorists show exactly why and how freedom matters to contract law They start with the most appealing tenets of modern liberalism and end with their implications for contract law This readable

engaging book gives contract scholars teachers and students a powerful normative vocabulary for understanding canonical cases refining key doctrines and solving long standing puzzles in the law

Contract Theory: Discrete- and Continuous-Time Models Jaeyoung Sung, 2023-12-09 This book provides a self contained introduction to discrete time and continuous time models in contracting theory to advanced undergraduate and graduate students in economics and finance and researchers focusing on closed form solutions and their economic implications Discrete time models are introduced to highlight important elements in both economics and mathematics of contracting problems and to serve as a bridge for continuous time models and their applications The book serves as a bridge between the currently two almost separate strands of textbooks on discrete and continuous time contracting models This book is written in a manner that makes complex mathematical concepts more accessible to economists However it would also be an invaluable tool for applied mathematicians who are looking to learn about possible economic applications of various control methods

Classical Social Contract Theory Sebastian Erckel, 2009-05-11 Essay from the year 2008 in the subject Politics Political Theory and the History of Ideas Journal grade 80% good University of Kerala Department of Political Science course Political Theory Liberal Tradition language English abstract This essay compares the classical social contract theories of Hobbes Locke and Rousseau Different perceptions of the state of nature resulted in different ideas about the social contract and its emphasis on either security Hobbes individual rights Locke or the collective freedom of Rousseau s general will Political philosophy is believed to have started with Plato s Republic the first known sophisticated analysis of a fundamental question that humans have probably been concerned with much longer how should human society be organised i e who should rule and why Plato believed that ruling required special training and skills and should therefore be left to an aristocracy of guardians who had received extensive training While the notion that ruling requires expertise can hardly be denied there is also agreement among most philosophers that whoever qualifies for the job of ruling needs to do so with the interest of the people in mind But what is the interest of the people and how can it be discovered According to Plato a necessary precondition for rulers is wisdom and that is why he wanted his guardians to be especially trained in philosophy One may think that the people themselves should know what is best for them but somewhat surprisingly this idea has been rejected not just by Plato but also by many philosophers following him Another approach is to link rule on Earth to a mandate received from a divine Creator However even the idea that humans could not exist without a government has been questioned most notably by anarchism Thus the question of how political rule the power to make decisions for others could be justified is an essential one Only legitimate rule creates obligation and without obligation it is hard to see how any form of society can survive It is precisely for these elementary questions that social contract theories attempt to provide an answer for The social contract can be seen as a device both for justifying not only rule itself but a particular type of rule and demonstrating that political obligation can indeed be demanded A unique feature of the classical social contract theories discussed in this paper is that

they started out with an analysis of the state of nature *The Contract and Domination* Carole Pateman, Charles Mills, 2013-04-23 Contract and Domination offers a bold challenge to contemporary contract theory arguing that it should either be fundamentally rethought or abandoned altogether Since the publication of John Rawls's A Theory of Justice contract theory has once again become central to the Western political tradition But gender justice is neglected and racial justice almost completely ignored Carole Pateman and Charles Mills's earlier books The Sexual Contract 1988 and The Racial Contract 1997 offered devastating critiques of gender and racial domination and the contemporary contract tradition's silence on them Both books have become classics of revisionist radical democratic political theory Now Pateman and Mills are collaborating for the first time in an interdisciplinary volume drawing on their insights from political science and philosophy They are building on but going beyond their earlier work to bring the sexual and racial contracts together In Contract and Domination Pateman and Mills discuss their differences about contract theory and whether it has a useful future excavate the white settler contract that created new civil societies in North America and Australia argue via a non ideal contract for reparations to black Americans confront the evasions of contemporary contract theorists explore the intersections of gender and race and the global sexual racial contract and reply to their critics This iconoclastic book throws the gauntlet down to mainstream white male contract theory It is vital reading for anyone with an interest in political theory and political philosophy and the systems of male and racial domination *A Social-contract Theory of Organizations* Michael C. Keeley, 1988

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